



TOP 500 2021

Growth Everywhere, USA

Disrupted and changed by the COVID-19 pandemic, all segments of remodeling and home improvement are experiencing strong demand from coast to coast.

by Patrick O'Toole, Kyle Clapham and Emily Blackburn

To be sure, these are good times for growth-minded remodelers and home improvement entrepreneurs. Whether you specialize in whole-house renovations or you are busy capturing your local market for replacement windows, demand is strong everywhere and in all segments. Proof is also everywhere.

The second quarter update of the Leading Indicator of Remodeling Activity (LIRA) points to an 8.6 percent annual rate at the present time. Similarly, John Burns Real Estate Consulting's current forecast for the overall economy is at its highest level in nine years. The firm predicts remodeling will grow by 5 percent in 2021, driven by an anticipated 11 percent surge in big-project activity. And there is plenty of proof in the details of this annual ranking of the industry's largest firms.

Added together, the total remodeling revenue for the 2021 TOP 500 is \$13.3 billion, up from 2020 when the tally was \$10.6 billion. Jobs are up as well. They hit 1.2 million, up from 1.07 million the year prior. The primary reasons for this surge, which sprang from the tumult of the COVID-19 shutdown, are well-known. Homeowners saved large amounts of money by not traveling or eating out. They used those funds to improve their homes. Lastly, the government pumped out \$6 trillion to support businesses, the unemployed and particularly hard-hit industries in transportation and hospitality. The John Burns team estimates these funds translated to approximately \$39,000 to all 129 million households across the country.

For remodelers, the government infusion was a double positive. Homeowners had additional funds to spend on improvements, and their businesses were allowed to tap

2021 Top 500 by Segment

SEGMENT	2020 GROSS SALES	2020 REMODELING GROSS SALES	2020 REMODELING JOBS	FORECAST FOR 2021 REMODELING GROSS SALES
FULL-SERVICE	\$2,185,937,319	\$1,928,591,773	156,962	\$2,689,036,042
DESIGN-BUILD	\$689,146,591	\$645,059,266	10,991	\$800,057,819
HOME IMPROVEMENT	\$7,268,630,040	\$7,220,363,094	591,591	\$9,183,474,323
KITCHEN & BATH SPECIALIST	\$746,644,045	\$719,258,544	97,399	\$973,862,101
INSURANCE RESTORATION	\$3,144,992,843	\$2,833,840,065	270,626	\$3,033,422,767
TOTALS	\$14,035,350,839	\$13,347,112,742	1,127,569	\$16,679,853,052

Source: Qualified Remodeler Top 500, August 2021

Note: Seven "National" companies are not counted in these totals.

millions in forgivable loans. Though not recorded as income that would otherwise show up in the revenue totals for these year-over-year rankings, Paycheck Protection Program (PPP) funds were an important dose of liquidity at a time when huge uncertainties about how to safely conduct business with the public triggered investments in N95 masks and other jobsite protective equipment. Data from the Treasury Department relating to the first round of PPP funds showed that more than 3,000 remodeling and home improvement firms received more than \$150,000 through the program.

Pain and Gain Not Shared Equally

Though today all five primary industry segments are experiencing strong demand in all 50 states, not all fared equally during the pandemic year.

If your company catered to an upscale clientele in Manhattan, your jobsites were shut down for several months. Big losses were unavoidable. Away from big cities where contractors were less likely to be locked out of condominium buildings, design-build and

full-service remodelers also suffered big losses for long parts of the shutdown.

For safety reasons, many homeowners halted big projects in process. They also deferred and canceled many projects. Look closely at the 2021 TOP 500 list, and you will notice a decrease in the number of big-project companies. They simply did not want to report their numbers after such significant losses.

Insurance restoration and specialty home improvement firms felt very little pain. There was disruption and fear during the second half of March and most of April. By May, the disruptions gave way to a full-scale wave of new business that has yet to subside.

Amid unabated demand, large firms are facing big, complex challenges that have become increasingly pronounced. Skilled labor is incredibly scarce. For some building products, supply chain delays have led to unwieldy backlogs and longer project timelines. Then there is a big wave of outside investment. Companies like WestShore, Titan Home Improvement and Leaf Home are gobbling up other firms. The TOP 500 is booming but also disrupted and changed. **QR**

Gross Revenue (\$ billions)

2021 Top 500 Year-Over-Year



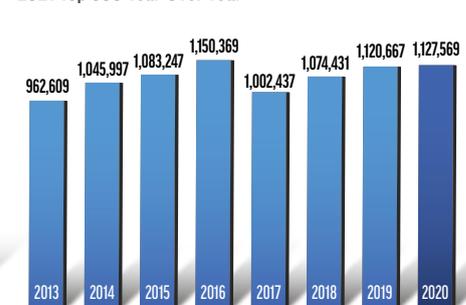
Remodeling Revenue (\$ billions)

2021 Top 500 Year-Over-Year



Remodeling Jobs

2021 Top 500 Year-Over-Year



Source: Qualified Remodeler Top 500, August 2021 | Note: The seven "National" companies are not included in the year-over-year graphs above.

DESIGN-BUILD

Disruption Then Demand

The remodeling industry's design-build segment was impacted most by pandemic shutdowns. Paycheck Protection Program funds gave them time. Now it appears that the segment will grow the fastest in the coming year.

by Patrick O'Toole

Because they do very large jobs and fewer of them, the design-build segment of the remodeling industry was hit hard by lockdowns in 2020. Among the design-build firms on the TOP 500, many report that their project pipelines evaporated overnight. Relatively few projects were canceled outright. Most of those projects were deferred to late last year or early this year—about the same time that lumber prices began spiking, and widespread supply-chain issues further elongated project timelines.

Many also report their go-to plumbers, electricians and HVAC pros were unavailable for long periods of time because of their own deep backlogs.

One year ago, 114 firms in the design-build segment reported aggregate revenues of \$744.3 million from 13,640 jobs as part of the 2020 TOP 500 rankings. This year, 111 design-build firms reported aggregate revenues of \$645 million from 10,991 jobs. In a year when revenues in all other parts of the industry soared, these declines are noteworthy. Design-builders experienced real disruption last year.

“Revenues last year were definitely off,” says Michael Klein, CEO of Airoom Architects Builders Remodelers, No. 71 on the list with \$25.6 million in revenue, down from \$30.9 million the year prior. “We didn’t sell a single job last April for the first time in 63 years. We substantially closed all departments from April 1, 2020, through June 30, 2020, except for field production and jobs already under construction and 90 percent completed. We didn’t start normalizing operations and sales until September 2021.”

Another design-build stalwart, S.E.A. Construction, No. 226 on the TOP 500 list with \$7.1 million from 24 jobs, operates in California where shutdowns were longer than most other places around the country. The company’s founder and owner Steve Albert says it was a tough slog.

“Our revenues last year were cut nearly in half,” Albert adds. “Jobs were stopped, and the entire economy in the Bay Area was shut down for over

six weeks. It had a huge impact on us. We had two or three good-size jobs postponed, but they are now in process.”

The good news is Albert, like many other design-build remodelers, is making up for lost time this year. “It looks like 2021 will almost make up for the revenue lost in 2020,” he notes.

“WE DIDN’T SELL A SINGLE JOB LAST APRIL FOR THE FIRST TIME IN 63 YEARS.”

Michael Klein, Airoom Architects Builders

Christopher Lux, speaking on behalf of himself and Greg Harth, owner of Harth Builders, No. 183 with \$9.5 million from 58 jobs, agrees about the pronounced impact of COVID-19 on the design-build segment. Operating in suburban Philadelphia, they experienced some lost revenue.

“We did have a number of projects that were shut down last spring, many of which were stretched out until the late summer to complete,” says Lux, the company’s sales manager. “The net effect was approximately two months of lost revenue.”

In 2021, demand at Harth has more than bounced back, particularly in relation to job size. In addition, the company’s small-projects division for projects under \$25,000 is also doing well this year, Lux adds.

“We’ve seen a giant leap in average project size in the last 12 to 18 months,” he says. “Our average sold project size across our sales team is \$235,000—up from \$175,000 a year ago. Demand for large projects is high.



Greg Harth
Harth Builders

“Ironically enough, our small work division can barely keep up,” he adds. Harth Home Services performs projects ranging from a single day of billable hours, up to about \$25,000. That team is currently six weeks out for scheduling an initial consultation and three months out on performing work. Demand across the board is at an all-time high. “We have recovered, but still have a lot of logistical issues that make 2021 revenues a bit uncertain. Producing the work has become increasingly difficult.”

Washington, D.C.-based Landis Architect/Builders, which is headed by our columnist Chris Landis, AIA, appears to be one of the few design-build companies that did not experience significant disruptions in 2020. Landis, No. 122 on the list, reported \$14.5 million from 37 jobs. “No jobs in construction were stopped for us, and in the D.C. metro region we were not shut down like some other states,” Landis says. “The phones did stop ringing in March, and a number of design jobs were put on hold.”

This current year is turning out to be a very good one for the company, Landis adds. “We are seeing a lot of demand. Leads and sales are up 30 percent over last year. We are seeing a strong mix of job sizes. We have raised our minimum job size to \$100,000. In this low-interest-rate environment, clients are able to finance more. I can’t say that our average job size has increased because we did have quite a few large jobs last year. Our average job size stands at over \$300,000.”

Like Landis, Normandy Remodeling, based in Hinsdale, Illinois, No. 65 on the TOP 500 with \$27.5 million on 207 jobs, had a good year in 2020, its owner and CEO Andy Wells reports.

“Last year was a tough year mentally,” Wells says. “With the shutdown and reopening in March, we had to really react almost daily and make adjustments. Production stopped in March, but within a week we were working on 11 jobs that were vacant homes. Within two months we were on about 60 percent of our 90 jobs in the field, and by the end of the year only one or two jobs were still stopped. Sales in the second half of the year were on fire. Demand increased, and we did a lot of virtual selling. Bottom line for 2020 was that it turned out to be one of our best years.”

Supply-chain issues have made the current year equally challenging, Wells says, but the demand remains strong. “Our backlog is at a record level



Chris Landis, AIA
Landis Architect/
Builders



Andy Wells
Normandy
Remodeling

Design-Build by the Numbers

An overview of the 111 design-build firms on the 2021 QR Top 500

TOTAL REMODELING REVENUE: \$645,059,266

TOTAL JOBS: 10,991

2020 REVENUE FORECAST: \$800,057,819

WHOLE-HOUSE JOBS: 18%

KITCHEN JOBS: 21%

BATH JOBS: 15%

ROOM ADDITIONS: 14%

AVG. SPEND ON MARKETING: 3%

TOP LEAD SOURCES: Referrals: 24%; Repeat Business: 19%;
Company Website: 16%

EMPLOYEES: 2,613

TOP CLIENT TYPE: Couple with children

right now. We have hired to handle the increased activity. But with more people and less production because of supply chain issues, it is a challenge to produce at normally profitable levels.”

With safety issues related to the pandemic under control, big-project clients are coming back to the market in very big numbers says Todd Tomalak, a research vice president with John Burns Real Estate Consulting. Last month he told a group via webcast that the very high-end of the market is entering a new and very positive demand phase. He was commenting on very positive sentiment numbers from remodelers in the quarterly U.S. Remodeling Index, a collaboration between John Burns and *Qualified Remodeler*.

“This data demonstrates compelling strength in remodeling and home improvement,” Tomalak says. “We believe we’re in the early stages of a long, extended cycle of big-project home improvement spending, which is reflected in the strength of professional remodeling post-COVID.” **QR**

TOP 500 2021

Annual List

The largest remodelers in the nation ranked by revenue

RANK	COMPANY / LEADERSHIP / WEBSITE	YEAR FOUNDED	2020 REMODELING REVENUE & JOBS	2020 GROSS REVENUE & REMODELING SEGMENT FOCUS	NO. OF EMPLOYEES	2021 REVENUE FORECAST	ASSOCIATION MEMBERSHIPS	TOP BUSINESS CHALLENGE IN 2021	TOP OPPORTUNITY IN 2021
1	BELFOR HOLDINGS, INC. – Birmingham, Mich. Sheldon Yellen, CEO – beforusa.com	1948	\$1,646,000,000 176,000	\$1,778,938,000 Insurance restoration	7697	\$1,700,000,000	NARI, NAHB, BBB, AIA	Finding and hiring qualified trade contractors	Add a new high-demand product or service
2	LEAF HOME – Hudson, Ohio Jeff Beck, CEO/President – leafhome.com	2005	\$1,068,806,743 294,455	\$1,068,806,743 Improvement/replacement	1792	–	NARI, BBB	Finding and hiring qualified employees	Better recruiting and hiring
 3	WINDOW WORLD, INC. – North Wilkesboro, N.C. Tammy Whitworth, CEO/Chairman – windowworld.com	1995	\$958,186,385 209,510	\$958,186,385 Improvement/replacement	–	\$1,053,797,360	BBB	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
4	FIRST ONSITE PROPERTY RESTORATION – Doral, Fla. Jeff Johnson, Chairman/Global CEO – firstonsite.com	1998	\$637,255,230 65,000	\$637,255,230 Insurance restoration	2200	\$725,000,000	BBB	Retaining key employees	Better sales strategy and management
5	POWER HOME REMODELING* – Chester, Pa. Asher Raphael & Corey Schiller, Co-CEOs – powerhrg.com	1992	\$492,917,203 39,994	\$492,917,203 Full-service remodeler	2571	\$750,000,000	BBB	Finding and hiring qualified employees	Better recruiting and hiring
6	WEST SHORE HOME – Mechanicsburg, Pa. B.J. Wierzyn, CEO – westshorehome.com	2006	\$456,717,084 43,970	\$456,717,084 Improvement/replacement	1500	\$700,000,000	BBB	Keeping up with increased demand	Add a new or enlarged service area
7	GROUNDWORKS – Virginia Beach, Va. Matt Malone, CEO – groundworks.com	2016	\$351,719,528 44,071	\$351,719,528 Improvement/replacement	3024	\$500,000,000	BBB	Keeping up with increased demand	Overall higher volume of leads for new business
8	TITAN HOME IMPROVEMENT (dba FHIA Remodeling, Statewide Remodeling, Paradise Home Improvement) – Fort Lauderdale, Fla. Daniel Gluck, CEO – titanhomeimprovement.com	2019	\$322,000,000 22,101	\$322,000,000 Full-service remodeler	1575	\$438,000,000	BBB	Finding and hiring qualified employees	Better sales strategy and management
9	CHAMPION WINDOWS MFG. & SUPPLY CO., LLC Cincinnati, Ohio – Todd Dickson, CEO – getchampion.com	1953	\$317,588,783 24,554	\$317,588,783 Improvement/replacement	976	\$330,000,000	–	Generating leads for new business	Overall higher volume of leads for new business
 10	RE-BATH – Tempe, Ariz. Brad Hillier, CEO – rebath.com	1978	\$244,843,705 20,567	\$244,843,705 Kitchen & bath	81	–	NARI, NAHB, NKBA, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
11	GREAT DAY IMPROVEMENTS, LLC (dba Patio Enclosures, Stanek Windows, Apex Energy Solutions, Hartshorn Custom Contracting) Macedonia, Ohio – Michael Hoy, CEO – greatdayimprovements.com	2010	\$194,250,222 10,287	\$194,250,222 Improvement/replacement	582	\$306,000,000	NARI	Finding and hiring qualified employees	Better recruiting and hiring
12	WINDOW NATION – Fulton, Md. Harley Magden, CEO/Co-Founder – windownation.com	2006	\$192,956,832 20,511	\$192,956,832 Improvement/replacement	458	\$250,000,000	NARI, BBB	Finding and hiring qualified employees	Better internet marketing
13	ATI RESTORATION, LLC – Anaheim, Calif. Gary Moore, CEO – atirestoration.com	1989	\$191,586,682 5,508	\$307,713,008 Insurance restoration	1119	\$172,244,656	BBB, NRCA, Bus. Networks	Higher material prices	Add a new or enlarged service area
14	UNIVERSAL WINDOWS DIRECT – Oakwood Village, Ohio William Barr, Michael Strmac, Co-Founders – universalwindowsdirect.com	2002	\$171,798,785 1,887	\$171,798,785 Improvement/replacement	230	\$200,000,000	NARI, BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
15	DABELLA – Hillsboro, Ore. Donnie McMillan, Jr., CEO – dabella.us	2011	\$132,656,000 20,542	\$132,656,000 Improvement/replacement	543	\$200,000,000	BBB	Finding and hiring qualified employees	Add a new or enlarged service area
16	NEWSOUTH WINDOW, LLC – Tampa, Fla. Earl and Amy Rahm, Co-Presidents/Co-Founders – newsouthwindow.com	2010	\$122,407,711 7,134	\$122,407,711 Improvement/replacement	455	\$149,000,000	NARI, BBB	Finding and hiring qualified employees	Add a new or enlarged service area

*Partial year results

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17	WINDOW WORLD OF BATON ROUGE, LLC (dba WW of Dallas, WW of Tampa, and WW of Houston) – Baton Rouge, La. James Roland, CEO – windowworld-btr.com	2002	\$115,111,188 24,366	\$115,111,188 Improvement/replacement	186	\$129,000,000	NARI, NAHB, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
18	DREAMSTYLE REMODELING – Albuquerque, N.M. Larry Chavez, President – dreamstyleremodeling.com	1989	\$114,742,323 7,813	\$114,742,323 Full-service remodeler	550	\$135,000,000	NARI, NAHB, NKBA, BBB	Supply chain and labor issues	CA and TX expansion
19	SILVERLINING, INC. – New York, N.Y. Josh Wiener, President – silverlininginc.com	1986	\$107,201,480 45	\$107,201,480 Full-service remodeler	116	\$159,794,805	NAHB, NKBA, BBB, AIA, Bus. Networks	Economic weakness in your service area(s)	Increased throughput without adding more overhead
20	TUNDRALAND HOME IMPROVEMENTS – Kaukauna, Wis. Brian Gottlieb, CEO – tundraland.com	2009	\$98,294,565 7,021	\$98,294,565 Improvement/replacement	475	\$125,000,000	NARI, NAHB, BBB, Rem. Adv.	Supply chain disruption	Faster on-boarding, training for installation specialists
21	THOMPSON CREEK WINDOW COMPANY – Lanham, Md. Rick Wuest, President – thompsoncreek.com	1980	\$96,728,680 11,273	\$96,728,680 Improvement/replacement	350	\$117,894,101	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
22	SYSTEM PAVERS – Santa Ana, Calif. Larry Green, CEO – systempavers.com	1992	\$88,788,000 3,404	\$88,788,000 Improvement/replacement	294	\$115,000,000	NARI, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
23	FLORIDA WINDOW AND DOOR – Lake Worth Beach, Fla. Scott Berman, President – floridawindowanddoor.com	2009	\$86,785,431 5,343	\$86,785,431 Improvement/replacement	276	\$100,000,000	–	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
24	MAD CITY WINDOWS & BATHS – Madison, Wis. Nathan Richmond, President – madcitywindows.com	1998	\$84,991,500 6,859	\$84,991,500 Improvement/replacement	250	\$120,000,000	NARI, BBB	Finding and hiring qualified trade contractors	Better recruiting and hiring
25	ARCHADECK OUTDOOR LIVING – Glen Allen, Va. Chris Grandpre, CEO – archadeck.com	1980	\$74,250,664 2,363	\$74,250,664 Improvement/replacement	155	\$77,000,000	NARI, NAHB, BBB	Higher material prices	Overall higher volume of leads for new business
26	MIRACLE METHOD REFINISHING – Colorado Springs, Colo. Chuck Pistor, President – miraclemethod.com	1979	\$72,692,023 5,130	\$72,692,023 Kitchen & bath	10	\$75,000,000	NRCA	Higher cost of leads	Better recruiting and hiring
27	1-800 HANSONS LLC – Troy, Mich. Joe Crocenzi, CFO – hansons.com	1989	\$70,908,000 7,820	\$70,908,000 Improvement/replacement	130	\$86,000,000	NARI, BBB	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
28	WOODBRIIDGE HOME EXTERIORS – Dallas, Texas Mitchell Spector, President – woodbridgehomesolutions.com	1989	\$69,488,370 3,161	\$69,488,370 Improvement/replacement	111	\$78,000,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
29	RF INSTALLATIONS, LLC – Grand Prairie, Texas James Norman, VP/COO – rfinstallations.com	2006	\$68,528,813 173,267	\$68,528,813 Improvement/replacement	102	\$77,749,181	NARI, NAHB, NKBA, BBB	Generating leads for new business	Overall higher volume of leads for new business
30	ABC, INC. – Fargo, N.D. Gerald Beyers, President – abcseamless.com	1978	\$66,135,628 8,818	\$66,135,628 Improvement/replacement	0	\$67,000,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Higher prices and net margins
31	WINDOW DEPOT USA – Canfield, Ohio Edward Kalaher, President – windowdepotusa.com	2001	\$64,823,955 14,431	\$64,823,955 Improvement/replacement	216	\$74,547,548	NAHB, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Add a new or enlarged service area
32	CASTLE WINDOWS – Mount Laurel, N.J. Chris and Nick Cardillo, Owners – castlewindows.com	1977	\$62,254,133 7,921	\$62,254,133 Improvement/replacement	465	\$75,000,000	BBB	Finding and hiring qualified employees	Higher prices and net margins
33	HOME PERFORMANCE ALLIANCE – St. Petersburg, Fla. Gary Delia, CEO – hpawindows.com	2011	\$59,502,134 3,446	\$59,502,134 Improvement/replacement	161	\$70,000,000	Other	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
34	AMERICAN VISION WINDOWS, INC. – Simi Valley, Calif. William Herren, CEO – americanvisionwindows.com	2000	\$59,493,537 5,211	\$59,493,537 Improvement/replacement	276	\$80,000,000	NARI, AIA	Keeping up with increased demand	Overall higher volume of leads for new business
35	REBORN CABINETS – Anaheim, Calif. Anthony Nardo, CFO – reborncabinets.com	1983	\$57,937,096 4,267	\$57,937,096 Kitchen & bath	350	\$100,000,000	NKBA, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
36	WEATHERGUARD ROOFING – Charlotte, N.C. Scott Rittershofer, Owner – weatherguardrestoration.com	2010	\$49,269,202 3,200	\$49,269,202 Improvement/replacement	214	\$65,000,000	BBB, NRCA	Higher material prices	Increased throughput without adding more overhead
37	REPIPE SPECIALISTS – Burbank, Calif. Jeff Butler, President – repipe.com	1991	\$48,679,695 6,280	\$48,679,695 Improvement/replacement	27	\$70,000,000	–	Finding and hiring qualified employees	Add a new or enlarged service area
38	MORGAN EXTERIORS INC. – Lutz, Fla. Kirk Morgan, President/Treasurer – morganexteriorsinc.com	1995	\$46,416,973 3,516	\$46,416,973 Improvement/replacement	196	\$50,000,000	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
39	US BATH SYSTEMS – Burnsville, Minn. Craig Dauffenbach, CEO – usbathsystems.com	2010	\$43,845,454 2,600	\$43,845,454 Kitchen & bath	45	\$55,000,000	BBB	Finding and hiring qualified trade contractors	Discontinuing unprofitable products or services
40	HOMEFIX CUSTOM REMODELING – Baltimore, Md. Adam Shampaine, CEO – homefixcustomremodeling.com	1990	\$43,629,624 5,131	\$69,591,341 Improvement/replacement	470	\$85,000,000	NARI, NAHB, NKBA, AIA, NRCA, CCN	Reduced profitability due to operational inefficiencies	Better sales strategy and management
41	KELLY ROOFING – Bonita Springs, Fla. Ken Kelly, President – kellyroofing.com	1972	\$43,455,241 3,621	\$43,455,241 Improvement/replacement	272	\$45,000,000	BBB, NRCA	Material availability	Territory expansion
42	K-DESIGNERS – Gold River, Calif. Larry Judson, President/CEO – k-designers.com	1978	\$40,235,424 2,949	\$40,235,424 Improvement/replacement	220	\$46,000,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
43	GUTTER HELMET BY HARRY HELMET – Millersville, Md. Del Thebaud, President/Owner – harryhelmet.com	1981	\$39,987,330 8,904	\$39,987,330 Improvement/replacement	232	\$45,000,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Add a new or enlarged service area
44	MATRIX HOME SOLUTIONS – Arlington Heights, Ill. Nick Richmond, CEO – matrixhomesolutions.com	2009	\$39,257,430 1,735	\$39,257,430 Improvement/replacement	87	\$56,000,000	–	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
45	CASE DESIGN/REMODELING, INC. – Bethesda, Md. Bruce Case, President/CEO – casedesign.com	1961	\$38,017,075 1,297	\$38,017,075 Full-service remodeler	146	\$38,254,000	NARI, NAHB, NKBA, BBB, AIA	Keeping up with increased demand	Add a new or enlarged service area
46	P.J. FITZPATRICK, LLC – New Castle, Del. Rick Stover, President – trustpj.com	1980	\$36,921,797 2,889	\$36,921,797 Improvement/replacement	179	\$50,000,000	NARI, BBB, NRCA	Keeping up with increased demand	Increased throughput without adding more overhead
47	DREAMMAKER BATH & KITCHEN – Waco, Texas Doug Dwyer, President/CEO – dreammaker-remodel.com	1999	\$35,794,945 995	\$35,794,945 Kitchen & bath	18	\$40,000,000	NARI, NAHB, NKBA	Keeping up with increased demand	Overall higher volume of leads for new business
48	WEATHER TITE WINDOWS – Tampa, Fla. Michael Hollander, President – wtwindows.com	2006	\$35,392,500 5,110	\$35,392,500 Improvement/replacement	35	\$38,046,400	BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business

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49	PARADISE EXTERIORS LLC – Boynton Beach, Fla. Dan Beckner, President/CEO – paradisexteriors.com	2007	\$35,253,447 1,883	\$35,253,447 Improvement/replacement	100	\$47,000,000	–	Higher material prices	Better internet marketing
50	LIFETIME WINDOWS & SIDING, INC. – Denver, Colo. Peter Svedin, CEO – lifetimewindowcolorado.com	2009	\$34,832,901 1,942	\$34,832,901 Improvement/replacement	56	\$55,000,000	NAHB, BBB, Bus. Networks	–	Better recruiting and hiring
51	MIDTOWN HOME IMPROVEMENTS, INC. – Wentzville, Mo. Patrick Melson, President – midtownhomeimprovements.com	1990	\$34,194,027 2,382	\$34,194,027 Full-service remodeler	168	\$42,000,000	NARI, BBB	Keeping up with increased demand	Better recruiting and hiring
52	GREATER DAYTON CONSTRUCTION – Dayton, Ohio Greg Thompson, President – gdcg.com	1987	\$32,561,290 912	\$45,295,645 Full-service remodeler	89	\$30,000,000	NARI, NAHB, BBB, Bus. Networks	Higher material prices	Add a new high-demand product or service
53	COMFORT WINDOW CO INC. (COMFORT WINDOWS & DOORS) Syracuse, N.Y. – Alfred "Fritz" Gentile, Corp. Director – comfortwindows.com	1979	\$32,104,000 6,697	\$32,104,000 Improvement/replacement	330	\$51,290,926	NAHB, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
54	PARAMOUNT BUILDERS, INC. – Virginia Beach, Va. Edward Augustine, CEO – paramountbuilders.com	1991	\$31,567,626 2,137	\$31,803,314 Improvement/replacement	350	\$34,000,000	NARI, BBB, NRCA, Bus. Networks	Increased regulation from government	Add a new high-demand product or service
55	SOUTHEAST RESTORATION – Canton, Ga. Ben Looper, CEO – southeastrestoration.com	1999	\$31,229,070 1,872	\$43,585,932 Insurance restoration	183	\$49,500,000	BBB	Generating leads for new business	Overall higher volume of leads for new business
56	BOWA – McLean, Va. David Flyer, CEO – bowa.com	1988	\$30,312,673 38	\$30,312,905 Full-service remodeler	71	\$41,836,803	NARI, NKBA, AIA, Bus. Networks, USGBC	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
57	TADLOCK ROOFING – Tallahassee, Fla. Dale Tadlock, Founder/CEO – tadlockroofing.com	1980	\$30,226,000 4,400	\$30,226,000 Improvement/replacement	300	\$40,000,000	BBB, NRCA, Bus. Networks	Finding and hiring qualified employees	Add a new high-demand product or service
58	YOUR HOME IMPROVEMENT COMPANY, LLC – St. Cloud, Minn. Steven Little, President – yourhomeimprovementco.com	2005	\$29,242,296 2,362	\$29,242,296 Full-service remodeler	90	\$42,000,000	NARI, NAHB, BBB	Reduced profitability due to operational inefficiencies	Higher prices and net margins
59	HANDYMAN CONNECTION – Cincinnati, Ohio Jeff Wall, CEO – handymanconnection.com	1993	\$29,053,778 35,605	\$29,053,778 Full-service remodeler	9	\$31,000,000	–	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
60	REECE WINDOWS – St. Petersburg, Fla. Randy Reece, President/Owner – reecewindows.com	1972	\$29,036,970 1,441	\$29,036,970 Improvement/replacement	107	\$45,000,000	BBB, USGBC	Keeping up with increased demand	Better internet marketing
61	NEIL KELLY COMPANY – Portland, Ore. Tom Kelly, President – neilkelly.com	1947	\$28,893,649 979	\$30,063,740 Design/build remodeler	174	\$50,000,000	NARI, NAHB, NKBA, BBB	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
62	NU LOOK HOME DESIGN INC. – Columbia, Md. Patrick Fingles, CEO – nlhd.com	2003	\$28,625,861 2,189	\$28,625,861 Improvement/replacement	85	\$36,857,000	NARI, BBB	Generating leads for new business	Better internet marketing
63	ALURE HOME IMPROVEMENTS – Plainview, N.Y. Sal Ferro, President and CEO – alure.com	1946	\$27,989,659 783	\$27,989,659 Full-service remodeler	68	\$35,000,000	NARI, NAHB, NKBA, BBB, AIA, NRCA	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
64	NORTHWEST EXTERIORS, INC. – Rancho Cordova, Calif. Tom Orr, CEO – trustnorthwest.com	1995	\$27,626,189 2,595	\$27,626,189 Improvement/replacement	140	\$30,000,000	NARI, BBB	Finding and hiring qualified employees	More repeat business
65	NORMANDY REMODELING – Hinsdale, Ill. Andrew Wells, President/Owner – normandyremodeling.com	1979	\$27,499,496 207	\$27,499,496 Design/build remodeler	73	\$30,000,000	NKBA, AIA	Keeping up with increased demand	Better referral business
66	J.C. RESTORATION, INC. – Rolling Meadows, Ill. Warner Cruz, President/Owner – jcr24.com	1982	\$27,377,439 2,201	\$27,377,439 Insurance restoration	124	\$30,000,000	BBB	Keeping up with increased demand	Better recruiting and hiring
67	ALLIED REMODELING OF CENTRAL MARYLAND – Towson, Md. Dean D'Eugenio, President – alliedremodeling.com	1996	\$27,134,300 3,287	\$27,134,300 Improvement/replacement	30	\$27,000,000	BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
68	REMODEL USA, INC. – Capitol Heights, Md. Jean-Marie Cherubim, President – remodelusa.com	1999	\$27,046,042 927	\$43,944,672 Kitchen & bath	129	\$36,000,000	BBB	Finding and hiring qualified trade contractors	Discontinuing unprofitable products or services
69	BROTHERS SERVICES COMPANY – Hampstead, Md. John Martindale, CEO – brotherservices.com	1985	\$26,616,623 2,499	\$26,951,223 Full-service remodeler	130	\$32,100,000	NARI, NAHB, NKBA, BBB, NRCA, CCN	Finding and hiring qualified employees	Add a new high-demand product or service
70	MLM HOME IMPROVEMENT – North Bethesda, Md. John McCambridge, CEO – mlmhi.com	2007	\$25,859,548 1,951	\$25,859,548 Improvement/replacement	98	\$30,000,000	BBB	Higher material prices	Better marketing overall
71	AIROOM ARCHITECTS BUILDERS REMODELERS Lincolnwood, Ill. – Mike Klein, CEO – airoom.com	1958	\$25,680,000 142	\$30,956,000 Design/build remodeler	75	\$40,000,500	NARI, NAHB, NKBA, BBB	Finding and hiring qualified employees	Higher prices and net margins
72	ASPEN EXTERIORS – Andover, Minn. Joseph Jelinek, CEO/COO – aspenexteriors.com	2002	\$24,580,508 1,985	\$24,690,508 Insurance restoration	34	\$30,000,000	NARI, BBB	Finding and hiring qualified trade contractors	Add a new or enlarged service area
73	CARL'S FENCING, DECKING AND HOME IMPROVEMENT Long Branch, N.J. – Carl Del Pizzo, Jr., CEO – bycarls.com	2010	\$24,400,678 4,264	\$25,995,678 Full-service remodeler	135	\$45,000,000	NARI, BBB, Bus. Networks	Keeping up with increased demand	Overall higher volume of leads for new business
74	FOR ENERGY – Tempe, Ariz. Sean McGraw, CEO – forenergy.com	2010	\$23,150,093 798	\$23,150,093 Improvement/replacement	75	\$32,290,000	BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
75	PRINCE WILLIAM HOME IMPROVEMENT – Woodbridge, Va. Scott Holtzhauser, President – pwhomeimprovement.com	1986	\$22,976,948 1,139	\$22,976,948 Improvement/replacement	91	\$2,450,000	BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
76	HONEST ABE ROOFING FRANCHISE – Terre Haute, Ind. Kevin Newton, CEO – honestaberoofing.com	2007	\$22,619,519 1,559	\$22,619,519 Improvement/replacement	200	\$46,000,000	–	Finding and hiring qualified employees	Overall higher volume of leads for new business
77	AMERICAN HOME DESIGN, INC. – Goodlettsville, Tenn. Don Bruce, CEO – americanhomedesign.com	1978	\$22,446,491 2,036	\$22,446,491 Improvement/replacement	99	\$25,000,000	BBB	Keeping up with increased demand	Better recruiting and hiring
78	NEW BATH TODAY – Indianapolis, Ind. Mike Redman, CEO – newbathtoday.com	2016	\$22,170,734 1,419	\$22,170,734 Kitchen & bath	79	\$35,000,000	NKBA, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
79	GIERTSEN COMPANY – Golden Valley, Minn. Kevin Giertsen, President – giertsenco.com	1918	\$21,773,498 1,240	\$21,773,498 Insurance restoration	100	\$22,430,250	BBB	Finding and hiring qualified employees	Better sales strategy and management
80	S & K ROOFING, SIDING AND WINDOWS, INC. – Eldersburg, Md. Don Katzenberger, President – skroofing.com	1980	\$21,234,920 3,591	\$21,325,185 Improvement/replacement	35	\$23,000,000	BBB, NRCA, Rem. Adv.	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
81	WINDOW WORLD OF PHOENIX, LLC – Phoenix, Ariz. James Ballard, President – windowworldphoenix.com	2006	\$20,997,781 3,920	\$20,997,781 Improvement/replacement	9	\$25,000,000	BBB	Finding and hiring qualified employees	Better referral business



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82	LEGACY SERVICE – Hatboro, Pa. Tomas Kalkys, President – legacyusa.com	2005	\$20,934,347 927	\$24,477,955 Improvement/replacement	60	\$32,000	NARI, BBB, NRCA	Keeping up with increased demand	More repeat business
83	EXTERIOR MEDICS, INC. – Springfield, Va. Joe Levecchi and Mark Watson, Co-Owners – exteriormedics.com	2008	\$20,835,889 1,218	\$20,835,889 Improvement/replacement	58	\$21,500,000	NARI, BBB, NRCA, Bus. Networks	Finding and hiring qualified employees	Better marketing overall
84	HOMECRAFT GUTTER PROTECTION – Loganville, Ga. Carey Cochran, Co-Owner/CEO – homecraftgutterprotection.com	2016	\$20,648,795 7,958	\$20,648,795 Improvement/replacement	231	\$45,000,000	BBB	Generating leads for new business	Better marketing overall
85	ALLEN CONSTRUCTION – Santa Barbara, Calif. Aaron Pick, CEO – buildallen.com	1983	\$20,448,393 131	\$32,000,000 Full-service remodeler	80	\$40,000,000	NARI, AIA, USGBC	Higher material prices	Better sales strategy and management
86	ASHCO EXTERIORS INC. – Champlin, Minn. Jason Jeppesen, President – ashcoexteriors.com	2000	\$20,343,643 982	\$20,343,643 Improvement/replacement	10	\$23,000,000	BBB, NRCA	Generating leads for new business	Better referral business
87	KITCHEN MAGIC – Nazareth, Pa. Brett Bacho, President – kitchenmagic.com	1979	\$19,804,424 1,178	\$19,804,424 Kitchen & bath	120	\$26,500,000	NARI, NKBA, BBB	Keeping up with increased demand	Better internet marketing
88	REPAIRS UNLIMITED – Kansas City, Kan. Todd Wertz, President – rui-kc.com	1986	\$19,284,000 635	\$19,284,000 Insurance restoration	35	\$24,000,000	BBB	Finding and hiring qualified trade contractors	Better referral business
89	GILKEY WINDOW COMPANY, INC. – Cincinnati, Ohio Mike Gilkey, President – gilkey.com	1988	\$19,092,735 2,478	\$19,092,735 Improvement/replacement	102	\$20,000,000	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
90	MODERN REMODELING INC. – Manassas, Va. Jonathan Ballard, President – modernremodelinginc.com	1997	\$18,753,692 1,077	\$18,753,692 Improvement/replacement	52	\$20,000,000	BBB	Higher material prices	Better sales strategy and management
91	F & S BUILDING INNOVATIONS, INC. – Roanoke, Va. Gary Feazell, Owner/CEO – fsfourseasons.com	1965	\$18,577,289 688	\$20,390,995 Full-service remodeler	70	\$20,000,000	NARI, NAHB, NKBA, BBB, USGBC	Higher material prices	Overall higher volume of leads for new business
92	BULLEPROOF – Cumming, Ga. Joe Monebrake, Owner/CEO – bulleproof.com	2015	\$18,127,061 1,153	\$18,127,061 Insurance restoration	27	\$24,000,000	–	Generating leads for new business	Higher prices and net margins
93	WINDOW WORLD OF BOSTON – Woburn, Mass. Eric Peabody, COO – windowworldofboston.com	1997	\$17,889,072 1,825	\$17,889,072 Improvement/replacement	45	\$22,572,432	BBB, NRCA	Finding and hiring qualified trade contractors	Better recruiting and hiring
94	WEATHER TIGHT CORPORATION – West Allis, Wis. Tod Colbert, President/Co-Owner – weathertightcorp.com	1986	\$17,760,432 1,337	\$17,760,432 Improvement/replacement	75	\$18,000,612	NARI, NAHB, BBB	Keeping up with increased demand	Better referral business
95	CURBIO – Potomac, Md. Rick Rudman, CEO – curbio.com	2017	\$17,589,272 310	\$17,589,272 Full-service remodeler	59	\$3,500,000	NARI	Economic weakness in your service area(s)	Better marketing overall
96	GARDNER/FOX ASSOCIATES, INC. – Bryn Mawr, Pa. Mark Fox, Principal – gardnerfox.com	1987	\$17,528,157 280	\$17,528,157 Design/build remodeler	38	\$19,000,000	NARI, NKBA	Keeping up with increased demand	Overall higher volume of leads for new business
97	EXOVIATIONS – Cumming, Ga. Roone Unger, CEO – exooperations.com	1996	\$17,489,697 882	\$17,489,697 Improvement/replacement	58	\$19,428,055	NARI, NAHB	Finding and hiring qualified employees	Overall higher volume of leads for new business
98	MULLIKIN GROUP – Duncan, S.C. Louie Mullikin, Owner – bathfittersouth.com	2003	\$17,472,519 2,647	\$17,472,519 Kitchen & bath	82	\$20,000,000	BBB	Higher material prices	Better recruiting and hiring
99	JACKSON DESIGN AND REMODELING – San Diego, Calif. Todd Jackson, CEO – jacksondesignandremodeling.com	1989	\$16,867,860 42	\$16,867,860 Design/build remodeler	52	\$24,000,000	NARI, NAHB, NKBA, BBB, AIA, Rem. Adv.	Higher material prices	Better sales strategy and management
100	PACIFIC EXTERIORS LLC – Mill Creek, Wash. David Homavand, President – pacificexteriorsllc.com	2008	\$16,787,637 571	\$16,787,637 Improvement/replacement	32	\$23,000,000	NAHB, BBB, CCN, Bus. Networks	Finding and hiring qualified employees	Overall higher volume of leads for new business
101	DD FORD CONSTRUCTION – Santa Barbara, Calif. Blair Edwards, Partner – ddford.com	1979	\$16,722,921 49	\$28,913,334 Full-service remodeler	53	\$25,074,700	NAHB, AIA, Rem. Adv.	Maintaining schedule pace with effects on supply chain	Overall higher volume of leads for new business
102	ABSOLUTE ALUMINUM – Venice, Fla. Dale Desjardins, President – absolutealuminum.com	1988	\$16,593,914 1,695	\$16,809,203 Full-service remodeler	106	\$18,300,000	BBB, CCN, Bus. Networks	Finding and hiring qualified employees	Better sales strategy and management
103	CAT EXTERIORS, INC. – Sacramento, Calif. – Michael Lumary, Ryan Connet, Jason Williams, President – catexteriors.pro	2015	\$16,402,668 912	\$16,402,668 Improvement/replacement	16	\$20,000,000	BBB	Higher material prices	Better marketing overall
104	REBATH OF PITTSBURGH, CLEVELAND & COLUMBUS New Stanton, Pa. – Chris Horney, President – rebath.com	2009	\$16,050,810 1,688	\$16,050,810 Kitchen & bath	6	\$24,000,000	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
105	WINDOW CONCEPTS OF MINNESOTA INC. – St. Paul, Minn. Greg Ramel, President – windowconceptsmn.com	1998	\$16,046,596 1,493	\$16,046,596 Improvement/replacement	75	\$21,000,000	NAHB, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
106	TSR CONCRETE COATINGS LLC – LENA, Ill. Gerald Gear, President – tsrconcretecoatings.com	2017	\$16,012,157 4,309	\$16,012,157 Improvement/replacement	99	\$23,834,696	–	Keeping up with increased demand	Better recruiting and hiring
107	STORM TEAM CONSTRUCTION, INC. – Jupiter, Fla. Chad Simkins, President; Matthew Wharton, CEO/Vice President; Katerina Grkov, COO/CFD – stormteamconstruction.com	2008	\$15,830,597 630	\$15,830,597 Insurance restoration	47	\$20,000,000	BBB, Bus. Networks	Finding and hiring qualified trade contractors	Better marketing overall
108	FIVESTAR RESTORATION & CONSTRUCTION, INC. Gold River, Calif. – Brenda Gallion, Founder/CFD fivestarrestoration.com	1989	\$15,817,257 551	\$15,817,257 Insurance restoration	89	\$18,000,000	NARI, BBB, CCN, Bus. Networks	Higher labor costs	Higher prices and net margins
109	DURANTE HOME EXTERIORS – Irondale, Ala. Jason Durante, President – godurante.com	2001	\$15,746,709 862	\$15,746,709 Improvement/replacement	44	\$15,600,000	NARI, BBB, Bus. Networks	Keeping up with increased demand	Higher prices and net margins
110	MOSBY BUILDING ARTS – St. Louis, Mo. Mark McClanahan, President – callmosby.com	1947	\$15,651,102 485	\$15,808,822 Design/build remodeler	105	\$19,019,500	NARI, NKBA, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
111	BROTHERS HOME IMPROVEMENT, INC. – Rocklin, Calif. E. Michael Cavanna, President/CEO – brotherswindows.com	1994	\$15,601,334 2,212	\$15,601,334 Improvement/replacement	87	\$18,000,000	BBB	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
112	AMERICAN DESIGN AND BUILD, LTD. – Bel Air, Md. Joseph Tunney, President/CEO – adbuild.com	1993	\$15,496,016 411	\$15,496,016 Improvement/replacement	89	\$24,000,000	BBB	Finding and hiring qualified employees	Increased throughput without adding more overhead
113	TOM ADAMS WINDOWS AND CARPETS – Churchville, Pa. Glenn Adams, President – tomadamswc.com	1955	\$15,437,000 2,400	\$15,437,000 Improvement/replacement	39	\$18,000,000	BBB	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead

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114	PERFORMANCE REMODELING – Shelby Twp, Mich. Rich Hotea, Owner/President – windowsroofingsiding.com	2006	\$15,428,571 1,612	\$15,428,571 Full-service remodeler	40	\$17,742,856	NARI, BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
115	T&S ROOFING SYSTEMS – Miami, Fla. Louis Toledo, CEO – tsroofingsystems.com	2004	\$15,400,000 870	\$15,400,000 Improvement/replacement	70	\$16,000,000	NARI, BBB, NRCA	Higher material prices	Better referral business
116	IBS, LLC - RE-BATH NORTHWEST – Meridian, Idaho Spencer Shaw, CEO – rebath.com	2005	\$15,173,412 1,040	\$15,173,412 Kitchen & bath	60	\$25,000,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified employees	Higher prices and net margins
117	KRIS KONSTRUCTION – Baldwin, Md. Kris Randlett, President/Owner – kriskonstruction.com	1990	\$15,048,582 831	\$17,026,985 Insurance restoration	92	\$12,000,000	BBB	Higher material prices	Better referral business
118	LAKESIDE RENOVATION & DESIGN – Chesterfield, Mo. Matthew Merrifield, President – lakesiderenovationanddesign.com	1997	\$15,023,722 600	\$15,023,722 Full-service remodeler	100	\$18,000,000	NARI, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
119	METROPOLITAN BATH AND TILE, INC. – Upper Marlboro, Md. Richard L. McKenzie, Jr., Owner/President – metrobatht.com	1979	\$14,905,434 621	\$14,905,434 Kitchen & bath	110	\$15,650,705	NARI, NKBA, BBB	Finding and hiring qualified employees	Better internet marketing
120	MIL-RON CUSTOM CONSTRUCTION – Murphy, Texas Christine Johnson, Owner – milroncustom.com	1989	\$14,800,000 28	\$14,800,000 Design/build remodeler	2	\$18,000,000	NARI, NAHB, USGBC	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
121	CLEAR CHOICE HOME IMPROVEMENTS – Manchester, N.H. Josh MacMichael, President – clearchoicehomeimprovement.com	2004	\$14,637,384 1,408	\$14,637,384 Improvement/replacement	42	\$16,000,000	NARI	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
122	LANDIS ARCHITECTS/BUILDERS – Washington, D.C. Chris Landis, Principal – landiscostruction.com	1990	\$14,452,415 37	\$14,452,415 Design/build remodeler	61	\$19,000,000	AIA, Rem. Adv.	Keeping up with increased demand	Increased throughput without adding more overhead
123	M&M HOME REMODELING SERVICES – Tallahassee, Fla. Nick Yadron, CEO – m-mcorp.com	1976	\$14,383,856 2,509	\$14,383,856 Improvement/replacement	68	\$18,000,000	BBB, NRCA, Bus. Networks	Keeping up with increased demand	Add a new or enlarged service area
124	FLORIDA CATASTROPHE CORPORATION – Orlando, Fla. Eric Lueck, Co-President – flacat.com	1981	\$14,035,908 1,230	\$14,035,908 Insurance restoration	82	\$12,000,000	BBB	Finding and hiring qualified employees	Add a new or enlarged service area
125	GREAT LAKES HOME RENOVATIONS – Apple Valley, Minn. Dan Brouillet, CEO – glhrc.com	1995	\$13,958,028 984	\$13,958,028 Kitchen & bath	45	\$15,000,000	BBB	Delays in manufacturing and supply chain	Higher demand for bigger projects, over \$5,000 each
126	HARRELL REMODELING, INC. – Palo Alto, Calif. Lisa Sten, CEO – harrell-remodeling.com	1985	\$13,861,765 58	\$13,861,765 Design/build remodeler	40	\$13,500,000	NARI, NKBA, BBB, Rem. Adv.	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
127	YANKEE HOME IMPROVEMENT – Chicopee, Mass. Ger Ronan, President – yankeehomeimprovement.com	2008	\$13,854,925 882	\$13,854,925 Improvement/replacement	55	\$16,000,000	BBB, Bus. Networks	Keeping up with increased demand	Better marketing overall
128	CROOM CONSTRUCTION COMPANY – Vero Beach, Fla. David Croom, President – croomconstruction.com	1978	\$13,680,000 32	\$32,558,000 Full-service remodeler	96	\$15,552,000	–	Finding and hiring qualified trade contractors	Capitalizing on an active real estate market
129	PRESIDENTIAL EXTERIORS – Rockville, Md. Christopher Edwards, CEO – presidentialexteriors.com	2015	\$13,617,840 1,548	\$13,617,840 Improvement/replacement	86	\$20,600,000	NARI	Finding and hiring qualified employees	Better referral business
130	DAVE FOX REMODELING, INC. – Columbus, Ohio Gary Demos, President – davefox.com	1968	\$13,592,444 94	\$13,592,444 Full-service remodeler	67	\$15,000,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
131	COUSINO RESTORATION – Perrysburg, Ohio Michael Cousino, Owner – cousinorestoration.com	1986	\$13,591,381 614	\$24,080,370 Insurance restoration	106	\$9,000,000	BBB	Finding and hiring qualified employees	Add a new or enlarged service area
132	K & P ENTERPRISES, INC. – Knoxville, Tenn. Patricia Capezza, President – kpremodeling.com	2012	\$13,582,362 1,132	\$13,582,362 Improvement/replacement	18	\$15,500,000	BBB	Generating leads for new business	Add a new high-demand product or service
133	FRONTIER FOUNDATION AND CRAWL SPACE REPAIR Joelton, Tenn. – Dustin Gebers, General Manager/Owner trustfrontier.com	2001	\$13,451,199 1,776	\$13,451,199 Improvement/replacement	90	\$17,400,000	NAHB, BBB, Bus. Networks	Finding and hiring qualified employees	Better recruiting and hiring
134	CAROLINA HOME REMODELING – Charlotte, N.C. Robert Anderson, Owner – carolinahomeremodeling.com	2002	\$13,316,790 1,210	\$13,316,790 Improvement/replacement	26	\$1,600,000	NARI	Keeping up with increased demand	Overall higher volume of leads for new business
135	SC ANDERSON GROUP INTERNATIONAL, INC. (dba Anderson Group International) – Bakersfield, Calif. Steven Anderson, President – goagi.com	1999	\$13,277,410 762	\$13,277,410 Insurance restoration	47	\$13,887,500	NAHB, BBB	Generating leads for new business	Overall higher volume of leads for new business
136	CDS CONTRACTORS INC. – Orlando, Fla. Steve Murphy, CEO – cdscontractors.com	1998	\$12,950,317 423	\$12,950,317 Full-service remodeler	60	\$15,000,000	BBB	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
137	MARROKAL DESIGN & REMODELING LLC – San Diego, Calif. Thomas Capizzi Jr., President/Co-Owner – marrokal.com	1981	\$12,862,849 51	\$13,565,461 Design/build remodeler	31	\$16,000,000	NARI, NKBA, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
138	BACK CONSTRUCTION, INC. – Lexington, Ky. Kyle Whalen, President – backconstruction.com	1981	\$12,769,487 952	\$13,417,968 Full-service remodeler	56	\$13,845,236	NAHB, NKBA, BBB, AIA, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business
139	ADAMS + BEASLEY ASSOCIATES – Carlisle, Mass. Eric Adams, Director of Business Development – adamsbeasley.com	2006	\$12,736,395 12	\$13,457,660 Full-service remodeler	58	\$19,682,104	NARI, Rem. Adv., Bus. Networks	Keeping up with increased demand	Overall higher volume of leads for new business
140	EXTERIOR SOURCE – North Chesterfield, Va. Rod Renfrow, Owner – exteriorsourceva.com	1993	\$12,601,159 2,127	\$12,601,159 Improvement/replacement	56	\$11,600,000	NARI, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Better sales strategy and management
141	HOLTZMAN HOME IMPROVEMENT LLC – Phoenix, Ariz. Brandon Holtzman, Member – holtzmanhomeimprovement.com	2008	\$12,596,350 550	\$12,596,350 Design/build remodeler	45	\$2,389,703	NARI, NAHB, BBB	Retaining key employees	Increased throughput without adding more overhead
142	AMSTILL ROOFING – Houston, Texas Sam Stillely, CEO – amstillroofing.com	1974	\$12,445,566 1,039	\$12,445,566 Improvement/replacement	23	\$16,500,000	BBB, Bus. Networks	Finding and hiring qualified trade contractors	Better sales strategy and management
143	KOWALSKI CONSTRUCTION, INC. – Phoenix, Ariz. Jim Kowalski, Vice President – kowalski.com	1967	\$12,428,943 90	\$17,126,046 Insurance restoration	120	\$20,000,000	BBB	Finding and hiring qualified employees	Better referral business
144	HOUSE DOCTORS HOME IMPROVEMENTS – Milford, Ohio Jim Hunter, House Doctor – housedoctors.com	1995	\$12,167,464 7,386	\$12,588,789 Improvement/replacement	186	\$13,992,583	NARI, BBB, Bus. Networks	Keeping up with increased demand	Overall higher volume of leads for new business
145	BENNETT CONTRACTING, LLC – Albany, N.Y. Andrew Gutman, President – bennettcontracting.com	1915	\$11,850,000 1,068	\$11,850,000 Full-service remodeler	75	\$14,000,000	NARI, NAHB, NKBA, BBB, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business

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146	LONG & DELOSA CONSTRUCTION GROUP, LTD. – Brooklyn, N.Y. Brian Long, President – longanddelosa.com	1998	\$11,725,620 42	\$11,725,620 Full-service remodeler	22	\$15,000,000	BBB	Finding and hiring qualified employees	More repeat business
147	KEENEY HOME SERVICES – Neenah, Wis. Josh Keeney, Owner/CEO – keeneyhomeservices.com	2009	\$11,718,484 1,396	\$11,718,484 Improvement/replacement	56	\$13,000,000	BBB	Finding and hiring qualified employees	Better sales strategy and management
148	TIM WHITE HOME IMPROVEMENT CORP – Massapequa, N.Y. Timothy White, President/CEO – timwhiteremodeling.com	1994	\$11,700,850 227	\$11,700,850 Full-service remodeler	17	\$15,500,000	NARI, NKBA	Finding and hiring qualified employees	Overall higher volume of leads for new business
149	AMERICAN WEATHERTECHS, LLC – West Chester, Ohio Corey Cover, Co-Owner – americanweathertechs.com	1995	\$11,646,357 945	\$11,646,357 Improvement/replacement	17	\$15,000,000	BBB, NRCA	Finding and hiring qualified trade contractors	Higher prices and net margins
150	COASTAL GREEN ENERGY SOLUTIONS – Tampa, Fla. Saesha and Erik North, President/COO – coastalgreenergy.com	2019	\$11,365,711 870	\$11,365,711 Improvement/replacement	45	\$16,500,000	BBB, Bus. Networks	Generating leads for new business	Add a new high-demand product or service
151	RISHERMARTIN FINE HOMES – Austin, Texas Chris Risher, Member – rishermartin.com	2011	\$11,268,838 4	\$13,000,577 Full-service remodeler	12	\$7,957,195	NARI, NAHB, BBB, AIA, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business
152	HOME SOLUTIONS OF IOWA – Waukee, Iowa Joseph Smith, President – homesolutionsiowa.com	2003	\$11,214,880 1,640	\$11,259,235 Improvement/replacement	55	\$12,101,758	NAHB, BBB	Finding and hiring qualified employees	Better internet marketing
153	ISPIRI – Edina, Minn. Jason Fabio, President – ispiri.com	2007	\$11,170,542 66	\$11,170,542 Design/build remodeler	25	\$12,100,000	NARI, NAHB, NKBA, BBB, AIA	Finding and hiring qualified employees	Add a new or enlarged service area
154	SUN DESIGN – Burke, Va. Craig Durosok, Founder/Chairman – sundesigninc.com	1988	\$11,125,882 45	\$11,125,882 Design/build remodeler	55	\$12,951,531	NARI, NAHB, NKBA, BBB, AIA, Rem. Adv.	Finding and hiring qualified employees	Better recruiting and hiring
155	NATIONAL CATASTROPHE RESTORATION, INC. – Wichita, Kan. Patricia Easter, President – nrcicat.com	1972	\$11,124,154 831	\$22,505,724 Insurance restoration	78	\$11,680,361	NARI, NAHB, BBB, NRCA	Keeping up with increased demand	Overall higher volume of leads for new business
156	FREY CONSTRUCTION & HOME IMPROVEMENT, LLC Prairie du Sac, Wis. – Scott Frey, Owner – freyconstruction.com	1995	\$10,923,201 768	\$10,923,201 Improvement/replacement	56	\$11,000,000	NARI, NKBA, BBB, AIA, Bus. Networks	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
157	JERICHO HOME IMPROVEMENTS – Kansas City, Kan. John Bartrom, CEO – homeimprovementskansascity.com	2009	\$10,837,558 419	\$10,837,558 Kitchen & bath	84	\$15,500,000	NARI, NKBA, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
158	PIONEER CONSTRUCTION, INC. – Savannah, Ga. Timothy Thureson, President/Owner – pioneersavannah.com	1995	\$10,829,421 47	\$12,107,206 Full-service remodeler	17	\$12,150,000	BBB, AIA, Bus. Networks	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
159	RUSSELL ROOFING COMPANY – Oreland, Pa. Russell Kaller, President – russellroofing.com	1992	\$10,814,899 904	\$10,814,899 Improvement/replacement	37	\$14,000,000	NRCA	Finding and hiring qualified employees	Overall higher volume of leads for new business
160	HOME TOWN RESTYLING – Hiawatha, Iowa Tom Casey, President – hometownrestyling.com	1986	\$10,790,715 –	\$10,790,715 Improvement/replacement	80	\$12,500,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
161	QFB PROPERTY RESTORATION – Orlando, Fla. John Burket, President/Manager – qfbrestoration.com	1992	\$10,673,353 1,539	\$10,673,353 Insurance restoration	34	\$11,000,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Better sales strategy and management
162	THE WINDOW DEPOT LLC – Tampa, Fla. Giacomo DiBerardino, President – thewindowdepotllc.com	2009	\$10,658,074 1,025	\$10,658,074 Improvement/replacement	32	\$15,000,000	–	Keeping up with increased demand	Overall higher volume of leads for new business
163	ACADIAN WINDOWS AND SIDING – Destrehan, La. Craig Ricks, Owner – acadianwindows.com	2012	\$10,650,971 1,613	\$10,650,971 Improvement/replacement	10	\$14,000,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Higher prices and net margins
164	ACCORD RESTORATION – Owings Mills, Md. Frank Nemshick, President/Owner – accordrestoration.com	2004	\$10,644,958 488	\$10,644,958 Insurance restoration	50	\$12,000,000	Bus. Networks	Finding and hiring qualified employees	Better recruiting and hiring
165	BATH, KITCHEN, AND TILE CENTER – Wilmington, Del. Richard Campbell, President – bathkitchenandtile.com	1963	\$10,614,949 534	\$18,823,588 Kitchen & bath	72	\$14,000,000	NARI, NAHB, NKBA, BBB, AIA	Keeping up with increased demand	Increased throughput without adding more overhead
166	SEA POINTE CONSTRUCTION – Irvine, Calif. Andrew Shore, President – seapointe.com	1986	\$10,603,637 86	\$10,603,637 Design/build remodeler	49	\$13,000,000	NKBA, BBB, Rem. Adv., Bus. Networks	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
167	BRAYMILLER BUILDERS OF W.N.Y. INC. – Hamburg, N.Y. David Braymiller, President – braymillerbuilders.com	1987	\$10,500,200 1,443	\$10,500,200 Improvement/replacement	32	\$12,000,000	BBB, Bus. Networks	Finding and hiring qualified employees	Better internet marketing
168	OX FOUNDATION SOLUTIONS – Calera, Ala. Kevin Weber, CEO – oxfoundations.com	2016	\$10,362,278 1,609	\$10,362,278 Improvement/replacement	65	\$14,000,000	NAHB, BBB	Keeping up with increased demand	Add a new or enlarged service area
169	FRANZOSO CONTRACTING INC. – Croton on Hudson, N.Y. Mark Franzoso, President – franzoso.com	1980	\$10,274,338 1,620	\$10,274,338 Improvement/replacement	63	\$19,635,024	NARI, BBB, NRCA, CCN	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
170	FASWD LLC (dba FAS Windows & Doors) – Orlando, Fla. John Wilding, CEO – faswd.com	2005	\$10,210,052 908	\$14,204,055 Improvement/replacement	47	\$14,800,000	NAHB, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
171	BNW BUILDERS – Richmond, Va. Bruce Wiegand, Owner – bnwbuilders.com	2004	\$10,162,943 400	\$10,162,943 Full-service remodeler	20	\$10,000,000	BBB, NRCA	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
172	F. H. PERRY BUILDER – Hopkinton, Mass. Allison Iantosca, Owner/President – fhperry.com	1976	\$10,062,263 124	\$10,077,613 Full-service remodeler	19	\$17,733,857	NAHB	Keeping up with increased demand	Better sales strategy and management
173	HOMERITE WINDOWS AND DOORS – Jacksonville, Fla. Gates Dearen, Owner – homeritejacksonville.com	2006	\$9,949,936 1,231	\$9,949,936 Improvement/replacement	19	\$13,000,000	–	Supply chain issues	Increased throughput without adding more overhead
174	FLETCHER CONSTRUCTION – Stafford, Va. Matt Fletcher, Owner – fletcherconstructionva.com	2013	\$9,883,029 489	\$9,883,029 Improvement/replacement	17	\$16,000,000	–	Finding and hiring qualified trade contractors	Higher prices and net margins
175	FINISHED BASEMENTS PLUS – Wixom, Mich. Steve Iverson, Owner – finishedbasementsplus.com	2003	\$9,849,439 282	\$10,529,709 Improvement/replacement	52	\$14,000,000	NAHB, NKBA, BBB	Higher material prices	Better marketing overall
176	ELDRIDGE ROOFING & RESTORATION, INC. – Spring, Texas Mike Eldridge, President – eldrideroofoftoor.com	1998	\$9,811,974 641	\$9,811,974 Insurance restoration	25	\$10,900,000	BBB, NRCA, Bus. Networks	Reduced profitability due to operational inefficiencies	Better sales strategy and management
177	LEINGANG GROUP, INC. (dba Leingang Home Center) Mandan, N.D. – Mark Dettling, CEO/President – leingang.com	1977	\$9,653,753 1,331	\$9,653,753 Improvement/replacement	52	\$9,000,000	NAHB, BBB	Higher material prices	Higher demand for bigger projects, over \$5,000 each
178	BUDGET EXTERIORS, INC. – Bloomington, Minn. Kenneth Thompson, President – budgetexteriors.com	1988	\$9,619,589 1,387	\$9,619,589 Full-service remodeler	49	\$10,975,266	–	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each

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179	BELTWAY BLINDS – Greenbelt, Md. Oliver Schreiber, President/CEO – beltwayblinds.com	2012	\$9,596,334 2,678	\$9,596,334 Improvement/replacement	85	\$11,545,778	–	Finding and hiring qualified employees	Better marketing overall
180	PERFECT CHOICE EXTERIORS, KITCHENS AND BATHS Creve Coeur, Ill. – Lee Tripplett, Owner – perfectchoiceexteriors.com	2008	\$9,523,622 907	\$9,523,622 Improvement/replacement	40	\$12,000,000	NARI, NAHB	Finding and hiring qualified employees	Better recruiting and hiring
181	AMERICAN WATER DAMAGE – Arlington, Texas David Lopez, CEO – amerianwaterdamage.com	2012	\$9,499,723 1,280	\$29,987,232 Insurance restoration	150	\$16,000,000	BBB, Bus. Networks	Generating leads for new business	Better referral business
182	BLACKDOG BUILDERS, INC. – Salem, N.H. David Bryan, President – blackdogbuilders.com	1989	\$9,490,546 71	\$9,884,904 Design/build remodeler	53	\$13,000,000	NARI, NAHB, NKBA, BBB, Rem. Adv.	Finding and hiring qualified employees	Better sales strategy and management
183	HARTH BUILDERS – Spring House, Pa. Gregory Harth, President – harthbuilders.com	1996	\$9,483,717 58	\$11,500,000 Design/build remodeler	59	\$16,000,000	NARI, NKBA, Rem. Adv.	Finding and hiring qualified employees	Increased throughput without adding more overhead
184	WINDOWS DIRECT USA – Cincinnati, Ohio Chris Carey, CEO – windowsdirectusa.com	2014	\$9,376,091 1,343	\$9,376,091 Improvement/replacement	40	\$11,000,000	NAHB, BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
185	SUN COAST REMODELERS INC. – San Diego, Calif. Keith Miles, CEO – suncoastds.com	2011	\$9,367,901 650	\$9,367,901 Improvement/replacement	40	\$10,000,000	BBB	Supply chain problems	Higher demand for bigger projects, over \$5,000 each
186	TRAVEK INC. – Scottsdale, Ariz. Von Raisanen, President – travек.com	2001	\$9,298,256 129	\$9,638,674 Design/build remodeler	57	\$12,000,000	NARI, NAHB, NKBA, BBB, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business
187	JRP DESIGN & REMODEL – Westlake Village, Calif. Justin Pecikonis, President/CEO – jrpdesignandremodel.com	2001	\$9,292,370 21	\$9,292,370 Design/build remodeler	26	\$10,200,000	NARI, NKBA, BBB, Rem. Adv.	Higher labor costs	Overall higher volume of leads for new business
188	FIRE RECONSTRUCTION INC. – Houston, Texas Jeff Thibodeaux, Vice President – firereconstructioninc.com	2003	\$9,183,824 425	\$9,183,824 Insurance restoration	25	\$11,000,000	BBB	Higher material prices	Overall higher volume of leads for new business
189	HOME VALUE RENOVATION – Indianapolis, Ind. Michael Redman, President – gethvr.com	2012	\$9,182,065 347	\$9,182,065 Improvement/replacement	15	\$12,000,000	BBB	Finding and hiring qualified trade contractors	Better marketing overall
190	1ST NATIONAL ROOFING, LLC – Alpharetta, Ga. Adam Lynn, President – 1stnationalroofing.net	2009	\$9,151,863 600	\$9,151,863 Insurance restoration	10	\$9,000,000	BBB	Generating leads for new business	Overall higher volume of leads for new business
191	SUNSHINE CONTRACTING – Woodbridge, Va. Ryan Sabo, President – sunshinecontractingcorp.com	2003	\$9,150,000 750	\$9,150,000 Improvement/replacement	25	\$10,000,000	BBB, NRCA	Higher material prices	Overall higher volume of leads for new business
192	QUALITY CRAFTSMEN – Marietta, Ga. Zett Quinn, Owner – quality-craftsmen.com	2004	\$9,117,103 459	\$9,117,103 Kitchen & bath	16	\$12,500,000	NARI, NAHB, BBB, NRCA	Higher material prices	Add a new or enlarged service area
193	HOLLOWAY COMPANY, INC. – Sterling, Va. Theodore Tidmore, Owner – hollowaycompany.com	1994	\$9,109,132 244	\$9,679,305 Full-service remodeler	25	\$103,166,702	–	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
194	ABC SEAMLESS OF FARGO – Fargo, N.D. Gerald Beyers, President – abcseamless.com	1978	\$9,027,709 1,004	\$9,027,709 Improvement/replacement	70	\$10,250,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Higher prices and net margins
195	SOUTHWEST EXTERIORS – San Antonio, Texas Scott Barr, Steward – southwestexteriors.com	1989	\$8,986,238 718	\$8,986,238 Improvement/replacement	40	\$12,000,000	NARI, BBB, CCN	Finding and hiring qualified trade contractors	Better recruiting and hiring
196	AGAPE CONSTRUCTION CO. INC. – Kirkwood, Mo. Kevin O'Brien, Owner/Professional Engineer – agapeconstruction.com	1985	\$8,849,168 112	\$10,167,901 Design/build remodeler	44	\$9,639,695	NARI, BBB	Generating leads for new business	Higher demand for bigger projects, over \$5,000 each
197	ABC SEAMLESS OF NEBRASKA – Omaha, Neb. Ted Franssen, President – abcfnbraska.com	1996	\$8,581,428 838	\$8,581,428 Improvement/replacement	12	\$10,000,000	BBB	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
198	CAROLINA WINDOWS & DOORS INC. – Greenville, N.C. Jeff Bailey, President – cwdbc.com	1984	\$8,523,780 1,092	\$8,523,780 Improvement/replacement	15	\$8,100,000	BBB, CCN	Generating leads for new business	Higher prices and net margins
199	HOMESTAR REMODELING – Wilmington, Del. Anton Ladden, Owner – homestarrremodeling.com	2013	\$8,466,308 642	\$8,466,308 Improvement/replacement	48	\$13,000,000	Other	Generating leads for new business	Better recruiting and hiring
200	MITCHELL CONSTRUCTION GROUP – Medfield, Mass. Thomas Mitchell, President – mitchcogroup.com	1987	\$8,460,705 51	\$9,118,516 Design/build remodeler	24	\$9,500,000	NARI, NAHB, NKBA, AIA, Rem. Adv.	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
201	MASTER'S HOME SOLUTIONS – Bethlehem, Pa. Christy Shultz, Owner – mastershbs.com	2006	\$8,441,758 875	\$8,441,758 Improvement/replacement	42	\$16,000,000	BBB	Generating leads for new business	Better sales strategy and management
202	JACOB FAMILY ENTERPRISES, INC. – Fairview Heights, Ill. Scott Jacob, Owner/CEO – jacobfamilyinc.com	1977	\$8,369,646 2,253	\$8,369,646 Improvement/replacement	35	\$10,400,000	BBB, NRCA, Bus. Networks	Generating leads for new business	Overall higher volume of leads for new business
203	NINJA COATINGS – Destin, Fla. Mike Redmond, President/CEO – ninjacoatings.com	2015	\$8,347,678 1,241	\$8,347,678 Improvement/replacement	8	\$13,301,594	BBB	Finding and hiring qualified trade contractors	Add a new high-demand product or service
204	AMERICAN HOME REMODELING, INC. – Corona, Calif. James Darling, Owner/President – goahr.com	2002	\$8,337,826 486	\$8,337,826 Kitchen & bath	48	\$11,000,000	–	Generating leads for new business	Overall higher volume of leads for new business
205	EXCEL WINDOWS – Glendale Heights, Ill. Chris Vuko, President – excelwindows.com	1977	\$8,247,789 1,022	\$8,247,789 Improvement/replacement	25	\$9,500,000	NARI, BBB	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
206	STL DESIGN AND BUILD – Maryland Heights, Mo. Thomas Levinson, Managing Partner – stldesignandbuild.com	2016	\$8,195,534 312	\$8,195,534 Design/build remodeler	40	\$9,200,000	BBB	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
207	THE BOARD STORE HOME IMPROVEMENTS, INC. – La Crosse, Wis. Miles Wilkins, President/Owner – theboardstoreonline.com	1989	\$8,050,972 857	\$8,052,868 Improvement/replacement	50	\$12,000,000	NARI, NAHB, BBB, Bus. Networks	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
208	HASTINGS MANAGEMENT – Franklin, Tenn. Josh Hastings, CEO – hastingsmgt.com	2010	\$7,943,109 31	\$11,275,831 Design/build remodeler	4	\$1,000,000	–	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
209	RENOVATIONS BY GARMAN – Lititz, Pa. Fred Heim, Vice President – garmanbuilders.com	1972	\$7,798,562 150	\$8,784,915 Full-service remodeler	18	\$9,600,000	NAHB, BBB, Rem. Adv.	Higher material prices	Better recruiting and hiring
210	DISASTER RESPONSE – McCall, Idaho Beau Value, CEO – disasteridaho.com	2010	\$7,703,746 783	\$7,703,746 Insurance restoration	70	\$10,100,000	NAHB, BBB	Finding and hiring qualified employees	Better sales strategy and management
211	GARRETY GLASS - BETTERLIVING SUNROOMS – Dallastown, Pa. Ted Garrety, President – garretyglass.com	–	\$7,677,645 737	\$11,803,199 Improvement/replacement	65	\$8,216,250	NAHB, BBB	Keeping up with increased demand	Increased throughput without adding more overhead

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212	HOMESEALD EXTERIORS, LLC – New Berlin, Wis. Brandon Erdmann, President – homesealed.com	2007	\$7,640,765 797	\$7,640,765 Improvement/replacement	24	\$8,300,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Discontinuing unprofitable products or services
213	SUPERIORPRO – Kennesaw, Ga. Brandon Hutton, President – superiorpro.com	1998	\$7,635,549 1,367	\$7,635,549 Improvement/replacement	27	\$10,000,000	NARI, BBB	Being bumped from advertising	Add a new or enlarged service area
214	KIRKPLAN KITCHENS – Sarasota, Fla. Ian Gallie, President – kirkplankitchens.com	1998	\$7,607,449 311	\$7,607,449 Kitchen & bath	20	\$10,000,000	–	Finding and hiring qualified employees	Overall higher volume of leads for new business
215	TAR HEEL CONSTRUCTION GROUP LLC – Bel Air, Md. Joe Ayler, Owner – tarheelconstructiongroup.com	2004	\$7,547,000 1,243	\$7,547,000 Improvement/replacement	15	\$8,500,000	BBB	Generating leads for new business	Overall higher volume of leads for new business
216	AMERICAN HOME – Knoxville, Tenn. Mark Sims, President – homeproguys.com	1997	\$7,521,775 740	\$7,521,775 Full-service remodeler	16	\$10,000,000	NAHB, BBB	Finding and hiring qualified trade contractors	More repeat business
217	ADVANCED IMPROVEMENTS LLC – Mystic, Conn. David Preka, Member/Owner – advancedgroupllc.com	2002	\$7,513,557 106	\$8,541,033 Design/build remodeler	28	\$7,738,963	NARI, NAHB, NKBA, BBB, AIA, NRCA, CCN	Keeping up with increased demand	Discontinuing unprofitable products or services
218	MIDWEST CONSTRUCTION & SUPPLY, INC. – Mason City, Iowa Kalliope Eaton, President – mwinc.com	1958	\$7,502,580 564	\$7,502,580 Improvement/replacement	27	\$8,000,000	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
219	HIGHCRAFT BUILDERS – Fort Collins, Colo. Dwight Sailer, Co-Owner – highcraft.net	1998	\$7,449,020 43	\$10,008,392 Design/build remodeler	21	\$16,000,000	NAHB, BBB, AIA, Rem. Adv., USGBC	Higher material prices	Overall higher volume of leads for new business
220	JANCEWICZ & SON – North Walpole, N.H. Jayson Dunbar, President – roofsplus.com	1933	\$7,412,757 337	\$7,412,757 Improvement/replacement	54	\$8,000,000	NAHB, BBB, NRCA, CCN	Finding and hiring qualified employees	Higher prices and net margins
221	WHITE OAKS ALIGNED LLC – Hoboken, N.J. Jonathan Kelly, CEO – whiteoaksaligned.com	2012	\$7,285,738 985	\$7,285,738 Full-service remodeler	12	\$20,000,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
222	ADVANCED WINDOW SYSTEMS, LLC – Cromwell, Conn. Mark LaVoie, President – advancedwindowssystems.com	1978	\$7,278,149 672	\$7,278,149 Improvement/replacement	50	\$12,000,000	NARI, BBB, Bus. Networks	Finding and hiring qualified employees	Overall higher volume of leads for new business
223	ADVANCE DESIGN STUDIO, LTD. – Gilberts, Ill. Todd Jurs, President – advanceddesignstudio.com	1992	\$7,144,616 103	\$7,144,616 Design/build remodeler	36	\$8,000,000	NARI, NKBA	Finding and hiring qualified employees	Overall higher volume of leads for new business
224	RGS EXTERIORS IE RAIN GUTTER SPECIALTIES South Jordan, Utah – Tim Brown Jr., President – rgsutahsiding.com	1990	\$7,136,876 1,500	\$7,136,876 Improvement/replacement	60	\$8,500,000	NAHB, BBB, CCN	Finding and hiring qualified employees	Higher demand from small projects, under \$5,000 each
225	THE CLEARY COMPANY – Columbus, Ohio George Cleary, Owner/CEO – clearycompany.com	1994	\$7,012,452 117	\$7,381,334 Full-service remodeler	38	\$11,088,000	NARI, NKBA, BBB, Rem. Adv.	Finding and hiring qualified employees	Add a new high-demand product or service
226	S.E.A. CONSTRUCTION INC. – San Mateo, Calif. Steven Albert, Founder/President – seaconstruction.com	1989	\$7,009,221 24	\$7,009,221 Design/build remodeler	20	\$9,000,000	NARI, NKBA, BBB	Increased regulation from government	Better referral business
227	LAS VEGAS KITCHEN AND BATH REMODELING, LLC Henderson, Nev. – Paul Orkin, CEO – lasvegaskitchenandbathremodeling.com	2015	\$6,960,939 550	\$6,960,939 Kitchen & bath	40	\$12,000,000	BBB	Keeping up with increased demand	Overall higher volume of leads for new business
228	LIFETIME WINDOWS & DOORS, LLC – Denver, Colo. Peter Svedin, CEO – lifetimewindowsaz.com	2016	\$6,934,296 623	\$6,934,296 Improvement/replacement	22	\$13,000,000	NAHB, BBB, Bus. Networks	Higher labor costs	Better recruiting and hiring
229	ENTRYPOINT DOORS AND WINDOWS – Buford, Ga. Paul Butler, President – entrypointatlanta.com	2003	\$6,918,522 1,498	\$6,918,522 Improvement/replacement	29	\$9,500,000	–	Finding and hiring qualified employees	Higher prices and net margins
230	MURPHY BROS. DESIGN BUILD REMODEL – Minneapolis, Minn. John Murphy, President/Owner – mbros.com	1983	\$6,904,027 81	\$7,628,442 Design/build remodeler	40	\$10,000,000	NARI, NAHB, BBB, Rem. Adv.	Finding and hiring qualified employees	Better recruiting and hiring
231	TRUE NORTH REMODELING – Linthicum Heights, Md. Anthony DeVita and Bruce Pugh, Owners – tnrm.com	2018	\$6,900,423 438	\$6,900,423 Full-service remodeler	45	\$10,000,000	BBB	Generating leads for new business	Better referral business
232	K&H HOME SOLUTIONS – Arvada, Colo. Ted Roland, President – khwindows.com	1956	\$6,883,810 685	\$6,883,810 Improvement/replacement	24	\$7,500,000	BBB, NRCA, CCN	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
233	TRI-STATE CREATIONS – Conshohocken, Pa. Josh Schneider, Member – tristatecreations.com	2008	\$6,873,225 368	\$6,873,225 Full-service remodeler	16	\$6,900,000	BBB	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
234	DEXTER BUILDERS – Dexter, Mich. Jeff Brown, President – dexterbuilders.com	2000	\$6,868,244 576	\$6,868,244 Full-service remodeler	48	\$9,600,000	–	Finding and hiring qualified employees	Overall higher volume of leads for new business
235	CHAPMAN WINDOWS DOORS & SIDING – West Chester, Pa. Mark Chapman, VP – chapmanwindowsdoors.com	1994	\$6,835,432 984	\$7,423,562 Improvement/replacement	32	\$10,000,000	NAHB, BBB, AIA	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
236	NEW JERSEY SIDING & WINDOWS, INC. – Randolph, N.J. Neil Sciacca, President – newjerseywindow.com	1999	\$6,798,215 961	\$6,798,215 Improvement/replacement	15	\$6,900,000	NARI, BBB	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
237	EXPRESS SUNROOMS OF CHARLESTON, LLC – Summerville, S.C. Michael Gregory, CEO – expresssunrooms.com	2010	\$6,768,324 876	\$6,768,324 Improvement/replacement	20	\$8,000,000	NARI, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Higher prices and net margins
238	CREATIVE HOME TECHNOLOGIES, LLC – Kaukauna, Wis. Robert Beaster, Owner – creativehometech.com	2004	\$6,725,454 924	\$6,725,454 Improvement/replacement	26	\$7,500,000	NARI, NAHB, BBB, USGBC	Higher material prices	Better sales strategy and management
239	D & D LANIER HOME IMPROVEMENTS, LLC – Evansville, Ind. Don Lanier, CEO – honestaberoofing.com	2018	\$6,707,643 –	\$6,707,643 Improvement/replacement	13	\$7,000,000	BBB, Bus. Networks	Generating leads for new business	Higher prices and net margins
240	FEINMANN INC. – Lexington, Mass. Peter Feinmann, President – feinmann.com	1987	\$6,656,005 23	\$6,656,005 Design/build remodeler	25	\$8,400,000	NARI, NAHB, NKBA, BBB, Rem. Adv.	Finding and hiring qualified trade contractors	Better sales strategy and management
241	WINSTON BROWN REMODELING – Topeka, Kan. Jake Brown, Owner – winstonbrown.com	1974	\$6,601,449 62	\$6,601,449 Design/build remodeler	28	\$6,700,000	NAHB, BBB	Finding and hiring qualified employees	Better referral business
242	WINDOWS PLUS – Cincinnati, Ohio Dennis Morris, Owner – windowspluscincinnati.com	1982	\$6,594,711 998	\$8,185,943 Improvement/replacement	38	\$8,000,000	–	Keeping up with increased demand	Higher prices and net margins
243	TOTAL REMODELING SYSTEMS – Winchester, Va. John Willingham, President – totalremodelingsystems.com	2006	\$6,552,047 166	\$6,552,047 Improvement/replacement	28	\$12,000,000	NARI, NAHB	Higher material prices	Overall higher volume of leads for new business
244	LEGACY BATH & KITCHEN – San Antonio, Texas Jason Hicks, Owner – legacybathandkitchen.com	2006	\$6,546,636 429	\$6,546,636 Kitchen & bath	40	\$10,000,000	NARI, NAHB	Finding and hiring qualified employees	Overall higher volume of leads for new business

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245	BEST WINDOW & DOOR COMPANY – Johnstown, Pa. Barry Ritko, Jr., Owner/VP – mybestwindow.com	1949	\$6,524,769 876	\$6,690,325 Design/build remodeler	51	\$7,850,000	BBB	Finding and hiring qualified employees	Increased throughput without adding more overhead
246	HIVEX BASEMENT FINISHING CO. – Fredericksburg, Va. Christopher McNally, President/Owner – hivexbasements.com	2005	\$6,483,144 161	\$6,483,144 Improvement/replacement	38	\$7,000,000	NARI, NAHB, BBB	Higher material prices	Overall higher volume of leads for new business
247	AMERICAN REMODELING ENTERPRISES INC. – Schuylkill Haven, Pa. – Jason Larsen, President – americanremodeling.net	2002	\$6,454,870 757	\$6,454,870 Improvement/replacement	30	\$7,745,844	NARI, NAHB, BBB	Finding and hiring qualified employees	Better marketing overall
248	LUXURY BATH NJPA – Hamilton, N.J. Ray DiCrecchio, President – luxurybathnjpa.com	2017	\$6,447,257 557	\$6,447,257 Kitchen & bath	28	\$7,750,000	–	Finding and hiring qualified trade contractors	Better recruiting and hiring
249	SUPERIOR REMODELING, LLC – Brentwood, Tenn. Steve Nabrotzky, Owner – mysuperiorhome.com	2004	\$6,443,499 23	\$8,030,671 Full-service remodeler	10	\$8,650,000	NARI, NAHB	Keeping up with increased demand	More repeat business
250	THE HOME DOCTOR – Alexandria, Va. Phillip Gehrig, CEO – yourhomedoctor.com	2013	\$6,424,415 667	\$6,424,415 Improvement/replacement	24	\$8,000,000	BBB, Bus. Networks	Finding and hiring qualified employees	Better referral business
251	HURST DESIGN BUILD REMODEL – Middleburg Heights, Ohio Daniel Hurst, President – hurstremodel.com	1997	\$6,412,011 80	\$6,600,042 Design/build remodeler	45	\$8,100,000	NARI, NAHB, NKBA, BBB, AIA, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
252	MAYDAY RESTORATION LLC – St. Louis Park, Minn. Matt Lerczak, President – hailmayday.com	2018	\$6,400,421 242	\$6,400,421 Insurance restoration	14	\$9,000,000	BBB	Finding and hiring qualified employees	Add a new or enlarged service area
253	BURNETT HOME IMPROVEMENT – Tulsa, Okla. Scott Burnett, Owner – burnettinc.com	1979	\$6,393,000 618	\$6,393,000 Improvement/replacement	20	\$7,500,000	NAHB, BBB	Finding and hiring qualified trade contractors	Add a new or enlarged service area
254	MIDWEST SEAMLESS GUTTERS AND SIDING – Rockford, Ill. Gregory Green, President – midwestseamlessguttersandsiding.com	2006	\$6,371,306 4,884	\$6,660,945 Improvement/replacement	54	\$7,500,000	BBB	Finding and hiring qualified employees	More repeat business
255	RIKB DESIGN BUILD – Warwick, R.I. Tanya Donahue, CEO/Owner – rskb.com	1989	\$6,315,084 73	\$6,315,084 Full-service remodeler	30	\$7,000,000	NARI, NAHB, NKBA, BBB, Bus. Networks	Higher material prices	Overall higher volume of leads for new business
256	CALBATH RENOVATIONS – Newport Beach, Calif. Daniel Liechty, VP – calbath.com	1991	\$6,288,994 1,264	\$6,288,994 Kitchen & bath	54	\$7,300,000	NARI, NAHB, NKBA, BBB	Generating leads for new business	Better sales strategy and management
257	HUSEBY HOMES, LLC – Nashville, Tenn. Craig Huseby, Owner/President – husebyhomesllc.com	1998	\$6,238,726 14	\$6,733,609 Full-service remodeler	16	\$8,500,000	–	Higher material prices	Overall higher volume of leads for new business
258	MARKS-WOODS CONSTRUCTION SERVICES – Alexandria, Va. Byron Woods, Contracts Manager – markswoods.com	2002	\$6,193,413 57	\$6,193,413 Full-service remodeler	11	\$7,000,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified employees	Better recruiting and hiring
259	POND ROOFING & EXTERIORS – Fairfax, Va. Patrick Readyhough, President – pondroofing.com	1964	\$6,096,352 826	\$6,096,352 Improvement/replacement	17	\$8,000,000	BBB, NRCA	Material shortages	Better sales strategy and management
260	DIOR CONSTRUCTION – Bergenfield, N.J. Dior Vass, President – diorconstruction.com	2010	\$6,043,699 640	\$6,043,699 Improvement/replacement	36	\$10,400,000	BBB, NRCA	Higher material prices	Better recruiting and hiring
261	CASCADE FENCE & DECK – Vancouver, Wash. Brian Kaski, President – cascadefenceanddeck.com	1997	\$6,024,361 568	\$6,024,361 Improvement/replacement	31	\$7,500,000	–	Keeping up with increased demand	Better marketing overall
262	CUSTOM CONTRACTING, INC. – Arlington, Mass. William Farnsworth, President – custom-contracting.com	1990	\$6,023,550 114	\$6,023,550 Design/build remodeler	22	\$6,000,000	NARI, NKBA	Higher material prices	Better sales strategy and management
263	DC ENCLOSURES, INC. – Kennesaw, Ga. Richard DeSantis, President – dcenclosures.com	1988	\$6,007,000 293	\$6,007,000 Design/build remodeler	24	\$6,000,000	BBB, CCN	Higher material prices	Higher demand for bigger projects, over \$5,000 each
264	OUTBACK DECK, INC. – Woodstock, Ga. John Gwaltney, Senior Partner – outbackdeck.net	2010	\$6,003,330 171	\$6,353,450 Improvement/replacement	21	\$7,300,000	NARI, CCN	Higher material prices	Discontinuing unprofitable products or services
265	GULFSIDE WINDOWS & DOORS – Oldsmar, Fla. Aaron Shoham, CEO – gulfsidefl.house	2016	\$5,975,469 493	\$5,975,469 Improvement/replacement	27	\$6,500,000	NARI, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Better recruiting and hiring
266	APPROVED CONTRACTOR, INC. – Tarzana, Calif. Jared Green, President – approvedcontractorinc.com	2000	\$5,955,182 371	\$5,955,182 Improvement/replacement	13	\$7,037,596	BBB	Finding and hiring qualified trade contractors	Discontinuing unprofitable products or services
267	REMODELING CONSULTANTS INC. – Mamaroneck, N.Y. Richard Zaccaria, President – remodeling-consultants.com	1964	\$5,952,588 39	\$5,952,588 Design/build remodeler	15	\$1,500,000	NARI, NKBA, BBB, Bus. Networks	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
268	SILVER OAK REMODEL – Atlanta, Ga. Josh Katterheirich, President – silveroakremodel.com	2007	\$5,937,593 74	\$5,937,593 Design/build remodeler	21	\$6,500,000	NARI, NKBA, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
269	SCHNEIDER CONSTRUCTION SERVICES – O'Fallon, Mo. Vicki Schneider, President – builtbyschneider.com	1978	\$5,901,999 17	\$8,743,760 Full-service remodeler	5	\$9,000,000	NAHB, BBB	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
270	AQUAGUARD WATERPROOFING – Beltsville, Md. Todd Watkins, President – aquaguardwaterproofing.com	1990	\$5,892,563 625	\$5,892,563 Improvement/replacement	40	\$8,000,000	NARI, BBB	Increased regulation from government	Better referral business
271	HOMESPEC BASEMENTFIX – Ypsilanti, Mich. Craig Ceccarelli, President – basementfix.com	1994	\$5,829,784 1,381	\$5,829,784 Improvement/replacement	54	\$10,280,000	BBB, Bus. Networks	Finding and hiring qualified employees	Better recruiting and hiring
272	TRI-STATE RENOVATIONS, INC. – Columbus, Ohio Preston Ford, President	1995	\$5,796,315 1	\$6,399,251 Full-service remodeler	6	\$6,632,809	–	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
273	EURO-TECH, INC. – Bensenville, Ill. Fred Finn, President – eurotechinc.net	1992	\$5,792,806 600	\$5,792,806 Improvement/replacement	42	\$8,000,000	NARI, NRCA	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
274	FIVE STAR CONTRACTORS, INC. – Malvern, Pa. Michal Zelubowski, CEO – fivestarcontractors.com	2000	\$5,789,842 29	\$5,789,842 Full-service remodeler	30	\$6,300,000	NARI, NAHB, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
275	WHITLOCK BUILDERS – Charlotte, N.C. Scott Whitlock, President/CEO – whitlockbuilders.com	1957	\$5,740,404 33	\$16,559,943 Full-service remodeler	23	\$6,600,000	NARI, NAHB, Rem. Adv.	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
276	BOOHER REMODELING COMPANY – Brownsburg, Ind. Rob Booher, President – booherblding.com	2001	\$5,727,992 171	\$5,727,992 Kitchen & bath	30	\$7,000,000	NAHB, NKBA, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
277	K&W INTERIORS – Anchorage, Alaska Dale Kaercher, President – kwinteriors.com	1985	\$5,721,137 114	\$5,721,137 Kitchen & bath	21	\$6,800,000	NAHB, NKBA	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business

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278	1ST CHOICE HOME IMPROVEMENTS, INC. – Pensacola, Fla. Steve Smart, Principal – 1stchoicehomeimprovements.com	1999	\$5,710,607 385	\$5,710,607 Full-service remodeler	29	\$5,600,000	BBB	Finding and hiring qualified trade contractors	Increased throughput without adding more overhead
279	NV KITCHEN AND BATH – Fairfax, Va. Mike Akpinar, CEO – nvkitchenandbath.com	2011	\$5,623,678 123	\$5,878,915 Full-service remodeler	17	\$10,400,000	NKBA, BBB, Bus. Networks	Higher material prices	Better referral business
280	RJW EXTERIORS – Lake Hopatcong, N.J. Robert Watts, President – rjwexteriors.com	1994	\$5,610,436 301	\$5,610,436 Improvement/replacement	16	\$6,000,000	BBB	Generating leads for new business	Better internet marketing
281	MAVERICK WINDOWS – Farmers Branch, Texas Chad Conroy, Owner – maverickwindows.com	2003	\$5,598,251 586	\$8,287,418 Improvement/replacement	34	\$9,000,000	BBB	Finding and hiring qualified employees	Add a new or enlarged service area
282	ALCO PRODUCTS INC. – Bethesda, Md. Zak Kreisman, President – alcoproductsinc.com	1956	\$5,582,345 284	\$5,582,345 Improvement/replacement	15	\$8,400,000	NARI, BBB, CCN, Bus. Networks	Higher material prices	Overall higher volume of leads for new business
283	CAPIZZI HOME IMPROVEMENT, INC. – Cotuit, Mass. Thomas Capizzi, Jr., President – capizzihome.com	1976	\$5,580,093 247	\$5,580,093 Full-service remodeler	21	\$7,000,000	NARI, NAHB, NKBA, BBB, CCN	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
284	INNOVATIVE HOME CONCEPTS – Crystal Lake, Ill. Rhett Wilborn, President – innovativehomeconcepts.com	2005	\$5,563,897 535	\$5,563,897 Insurance restoration	12	\$6,000,000	BBB	Higher material prices	Increased throughput without adding more overhead
285	SOUTHERN MAINE REMODELING – Scarborough, Maine Peter Michaud, Managing Partner – southernmaineremodeling.com	2012	\$5,494,321 285	\$5,494,321 Full-service remodeler	34	\$6,200,000	NAHB, NKBA	Reduced profitability due to operational inefficiencies	Increased throughput without adding more overhead
286	PRO EXTERIORS – Milton, Del. Aaron Rogers, President – askproexteriors.com	2005	\$5,491,623 402	\$5,491,623 Improvement/replacement	11	\$6,000,000	BBB	Finding and hiring qualified employees	Better recruiting and hiring
287	VINYL WINDOW BROKER, INC. – Tustin, Calif. Lundun Morgan, CFO – vinylwindowbroker.com	1988	\$5,479,519 499	\$5,479,519 Improvement/replacement	14	\$5,500,000	–	Generating leads for new business	Better internet marketing
288	JERRY HARRIS REMODELING – Chesapeake, Va. Jerry Harris, President – jerryharrisremodeling.com	1985	\$5,461,532 165	\$5,461,532 Full-service remodeler	27	\$5,600,000	NARI, NAHB, NKBA, BBB	Reduced profitability due to operational inefficiencies	Increased throughput without adding more overhead
289	HOME QUALITY REMODELING – Concord, Calif. Aharon Poliker, Project Manager/CEO – homequalityremodeling.com	2003	\$5,454,726 98	\$5,454,726 Full-service remodeler	12	\$10,876,808	NARI	Higher material prices	Better marketing overall
290	AMERICAN HOME TECH – Florence, Ky. Jake Strotman, Owner – myallamericanhome.com	2018	\$5,440,083 729	\$6,028,099 Insurance restoration	25	\$20,000,000	BBB	Keeping up with increased demand	Add a new or enlarged service area
291	HOME FOREVER BATHS – Lena, Ill. Alex Marck, President – homeforeverbaths.com	2020	\$5,433,041 412	\$5,433,041 Kitchen & bath	30	\$11,428,783	BBB, Bus. Networks	Finding and hiring qualified employees	Overall higher volume of leads for new business
292	PEREZ DESIGN BUILD REMODEL, LLC. – Clarks Summit, Pa. Adam Perez, Owner – perezdb.com	1981	\$5,419,591 111	\$6,000,912 Design/build remodeler	15	\$6,545,000	NARI, NAHB, BBB	Product availability	Higher demand for bigger projects, over \$5,000 each
293	INTERIORWORX, LLC – Phoenix, Ariz. Brad Larson, Chairman – interiorworx.com	2014	\$5,410,437 4,542	\$39,497,552 Full-service remodeler	400	\$5,000,000	NKBA	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
294	NEXT STAGE DESIGN + BUILD – San Jose, Calif. James Kabel, President/CEO – nextstagedesign.com	2004	\$5,399,552 32	\$5,399,552 Design/build remodeler	29	\$8,200,000	NARI, NKBA	Higher material prices	Add a new or enlarged service area
295	WESTHILL INC. – Woodinville, Wash. Charles Russell, Owner – westhillinc.com	1974	\$5,384,219 260	\$6,179,175 Design/build remodeler	22	\$7,250,000	NAHB, NKBA, BBB	Higher material prices	Higher demand for bigger projects, over \$5,000 each
296	FOSTER REMODELING SOLUTIONS, INC. – Lorton, Va. David Foster, President – fosterremodeling.com	1983	\$5,374,303 80	\$5,374,303 Design/build remodeler	29	\$6,000,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
297	LYNNRICH INC. – Billings, Mont. Joey Godwin, Owner – lynnrich.com	1996	\$5,373,482 284	\$5,373,482 Improvement/replacement	26	\$5,800,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Better recruiting and hiring
298	CONTRACT EXTERIORS – Murrells Inlet, S.C. Randy Hann, President – contractexteriors.com	2009	\$5,335,080 261	\$7,367,237 Improvement/replacement	18	\$7,410,000	NARI, NAHB, BBB, NRCA, CCN	Finding and hiring qualified employees	Higher prices and net margins
299	NEW YORK SASH – Whitesboro, N.Y. Scot Hayes, CEO/Owner – newyorkash.com	1989	\$5,298,046 742	\$5,298,046 Improvement/replacement	40	\$7,400,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
300	LA ROOFING & BUILDER GROUP INC. (dba Bumble Roofing) Tarzana, Calif. – David Bitan, CEO – bumbleroofing.com	2019	\$5,287,000 196	\$5,287,000 Improvement/replacement	4	\$10,000,000	–	Finding and hiring qualified employees	Add a new or enlarged service area
301	HOME 2 RENOVATE, INC. – Los Angeles, Calif. Alexander Duarte and Roger Ruiz, President/VP – home2renovate.com	1992	\$5,284,249 405	\$5,284,249 Improvement/replacement	12	\$6,600,000	NARI, BBB	Adapting to the supply, demand and rising costs	Consistency with calculated and steady growth
302	PEAK CUSTOM REMODELING CORPORATION – Baltimore, Md. Jonathan Salibrici, Owner – peakcustomremodeling.com	2015	\$5,275,967 446	\$5,275,967 Improvement/replacement	30	\$5,300,000	BBB, NRCA	Finding and hiring qualified employees	Better recruiting and hiring
303	CIPRIANI REMODELING SOLUTIONS – Woodbury, N.J. Jay Cipriani, Founder – ciprianiremodelingsolutions.com	1978	\$5,258,356 63	\$5,258,356 Design/build remodeler	25	\$7,000,000	NARI, NAHB, NKBA, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
304	THE KINGSTON GROUP – Nashville, Tenn. Ricky Scott, Member, LLC – buildkg.com	2007	\$5,246,523 36	\$5,246,523 Design/build remodeler	14	\$6,000,000	NAHB	Higher material prices	Increased throughput without adding more overhead
305	800ROOFPRO – Appleton, Wis. Nick Davis, Owner – 800roofpro.com	2012	\$5,234,756 556	\$5,234,756 Improvement/replacement	30	\$10,235,000	USGBC	Generating leads for new business	Higher prices and net margins
306	SKYLINE RESTORATION INC. – Blue Island, Ill. Douglas Burton, President – skylinedki.com	2001	\$5,206,984 617	\$5,206,984 Insurance restoration	30	\$5,500,000	BBB, CCN	Finding and hiring qualified employees	Better referral business
307	QUILLEN BROS. INC. – Bryan, Ohio Robert Quillen, Owner – quillenbrosinc.com	1999	\$5,204,118 629	\$5,204,118 Improvement/replacement	19	\$6,500,000	BBB	Finding and hiring qualified employees	Better marketing overall
308	AMIANO & SON CONSTRUCTION, LLC – Tabernacle, N.J. Lou Amiano, President – amianoandson.com	2000	\$5,189,728 50	\$5,189,728 Design/build remodeler	19	\$5,380,000	NARI, NAHB, NKBA, BBB	Higher material prices	Add a new or enlarged service area
309	GUARDIAN RESTORATION SERVICES – St. Petersburg, Fla. Chris Burke, President – guardianrestorationservices.com	2008	\$5,180,837 627	\$5,180,837 Insurance restoration	22	\$6,780,000	BBB, Bus. Networks	Finding and hiring qualified employees	Better sales strategy and management
310	CAREFREE HOME PROS, LLC – Avon, Conn. John Anglis, President – carefreehomepros.com	2000	\$5,175,922 442	\$5,175,922 Improvement/replacement	24	\$9,000,000	NAHB, BBB	Keeping up with increased demand	Overall higher volume of leads for new business

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311	HWC HOME WORKS CORP – Wyoming, Mich. Thomas Polega, President – hwchomeworks.com	1985	\$5,146,508 442	\$7,107,916 Kitchen & bath	26	\$7,500,000	NKBA, Bus. Networks	Keeping up with increased demand	Better recruiting and hiring
312	GULF COAST RESTORATION AND CONSTRUCTION – Tampa, Fla. Kevin White, President – gcrinc.com	2005	\$5,123,946 695	\$5,123,946 Insurance restoration	10	\$5,500,000	BBB	Finding and hiring qualified employees	Higher prices and net margins
313	EMERALD BREEZE SERVICES, LLC (dba Majors Home Improvement) – Milton, Fla. – Randall Smith, Owner majorshomeimprovement.com	1997	\$5,072,703 529	\$5,072,703 Improvement/replacement	26	\$7,000,000	NAHB, BBB	Higher material prices	Overall higher volume of leads for new business
314	COPPER SKY RENOVATIONS – Atlanta, Ga. Jim Walker, Founder/CEO – coppersky.net	2003	\$5,025,685 14	\$5,025,685 Full-service remodeler	17	\$5,500,000	NARI, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
315	SKYGUARD WINDOWS – Louisville, Ky. Brad Blankenship, CEO – skyguardwindows.com	2014	\$5,000,000 588	\$5,000,000 Improvement/replacement	33	\$7,000,000	NARI, BBB	Finding and hiring qualified employees	Better internet marketing
316	RFMC INC. – Fresno, Calif. Rick Musto, Owner – rfmcinc.com	–	\$4,985,257 82	\$4,985,257 Full-service remodeler	25	\$5,820,000	BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
317	REFLOOR – Southfield, Mich. Brian Elias, Chief Imagination Officer – reffloor.com	2019	\$4,873,909 994	\$4,873,909 Improvement/replacement	55	\$15,000,000	BBB, Bus. Networks	Keeping up with increased demand	Add a new or enlarged service area
318	HI TECH WINDOW & SIDING INSTALLATIONS INC Methuen, Mass. – Bill Chase, President – hitechcorp.biz	1995	\$4,804,962 300	\$4,804,962 Improvement/replacement	11	\$5,250,000	BBB, CCN	Finding and hiring qualified employees	Overall higher volume of leads for new business
319	WINTEK USA – Royal, Ark. Tammy Echols, CEO/Partner – wintekusa.com	2018	\$4,801,313 550	\$4,801,313 Improvement/replacement	32	\$12,000,000	BBB	Higher material prices	Better sales strategy and management
320	TIGHTSEAL – Franklin, Wis. Robert Wagner, President – tightsealexteriors.com	1991	\$4,796,454 387	\$4,796,454 Improvement/replacement	36	\$5,700,000	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
321	BEHR CONSTRUCTION CO. – La Canada, Calif. Kurt Knechtel, VP – behrconstruction.com	1976	\$4,795,703 50	\$4,795,703 Full-service remodeler	15	\$5,000,000	BBB, AIA, USGBC	Keeping up with increased demand	More repeat business
322	PHILLIPS HOME IMPROVEMENTS – Plano, Texas Jason Phillips, CEO/President – phillipshomeimprovements.com	1997	\$4,772,652 1,321	\$4,772,652 Improvement/replacement	27	\$6,500,000	BBB, NRCA	Higher material prices	Better marketing overall
323	MILLER CUSTOM EXTERIORS – Fredericksburg, Ohio Lorin Miller, President – millercustomexteriors.com	1972	\$4,766,665 702	\$4,766,665 Improvement/replacement	29	\$6,000,000	NARI, BBB	Finding and hiring qualified employees	Add a new or enlarged service area
324	JOE PERCARIO GENERAL CONTRACTORS LLC – Roselle, N.J. Joe Percario, Owner – percario.com	1953	\$4,755,670 130	\$4,755,670 Full-service remodeler	16	\$3,750,000	NAHB, NKBA, BBB, NRCA, CCN	Higher material prices	Higher demand for bigger projects, over \$5,000 each
325	G.M. ROTH DESIGN REMODELING LLC – Nashua, N.H. Gerry Roth, President – gmroth.com	1986	\$4,717,969 57	\$4,717,969 Design/build remodeler	28	\$5,000,000	NAHB, NKBA, BBB, CCN, Bus. Networks	Finding and hiring qualified employees	Overall higher volume of leads for new business
326	ABBY WINDOWS AND EXTERIORS – Milwaukee, Wis. Abby Binder, CEO/President – abbywindows.com	2010	\$4,695,101 439	4,718,000 Improvement/replacement	12	\$8,000,000	NARI, BBB	Keeping up with increased demand	Add a new high-demand product or service
327	NEW ENGLAND DESIGN & CONSTRUCTION – Boston, Mass. David Supple, CEO/Owner – nedesignbuild.com	2005	\$4,676,413 16	\$4,676,413 Design/build remodeler	20	\$6,000,000	NARI, Rem. Adv.	Higher material prices	Overall higher volume of leads for new business
328	7TH STATE BUILDERS – Owings, Md. Ashley Gallagher, Owner – 7thstatebuilders.com	2018	\$4,589,965 301	\$4,589,965 Full-service remodeler	10	\$6,000,000	BBB	Closing in-home sales is much more difficult in the pandemic	Better marketing overall
329	WASHA REMODELING AND DESIGN – Madison, Wis. Adam Hebgren, President – washaremodeling.com	1983	\$4,561,355 71	\$4,561,355 Design/build remodeler	13	\$4,230,000	–	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
330	ELITE EXTERIORS, INC. (dba ABC Seamless of Cheyenne) Cheyenne, Wyo. – Randy Terfehr, President – abccheyenne.com	1997	\$4,536,732 450	\$4,536,732 Improvement/replacement	29	\$4,000,000	–	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
331	DESIGN 1 KITCHEN & BATH – Bedford, Mass. Patrick Small, President – design1kb.com	2007	\$4,524,844 140	\$4,524,844 Design/build remodeler	5	\$5,100,000	NARI, NKBA	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
332	L.J. STONE, INC. – Muncie, Ind. Trent Stone, President – ljstone.com	1967	\$4,509,618 368	\$4,509,618 Improvement/replacement	35	\$6,500,000	BBB	Finding and hiring qualified employees	Better sales strategy and management
333	ABC SEAMLESS – Sioux Falls, S.D. Brad Halverson, President – abcsiouxfalls.com	1979	\$4,321,401 518	\$4,326,926 Improvement/replacement	20	\$4,500,000	NAHB	Finding and hiring qualified employees	Add a new or enlarged service area
334	SAVE ENERGY COMPANY – Petaluma, Calif. John Gorman, President – saveenergyco.com	1983	\$4,320,718 497	\$4,424,444 Improvement/replacement	17	\$5,000,000	BBB, CCN	Finding and hiring qualified employees	Higher prices and net margins
335	CRAFTSMEN HOME IMPROVEMENTS, INC – Dayton, Ohio Kevin McCloskey, President – craftsmenhome.com	1993	\$4,320,441 250	\$4,320,441 Full-service remodeler	14	\$6,000,000	NARI, BBB	Finding and hiring qualified employees	Higher prices and net margins
336	VMJR COMPANIES LLC – Glens Falls, N.Y. Victor Macri, President – vmjrcompanies.com	2005	\$4,317,414 15	\$24,943,079 Full-service remodeler	80	\$6,000,000	NKBA	Finding and hiring qualified employees	Overall higher volume of leads for new business
337	PREMIER REMODELING – Layton, Utah Luke Watkins, CEO – remodelbypremier.com	2014	\$4,309,108 30	\$5,006,990 Design/build remodeler	10	\$5,500,000	NAHB	Keeping up with increased demand	Better sales strategy and management
338	B.A. WORTHING, INC. – Carlsbad, Calif. Alena Blasio, President – thisisbawinc.com	1980	\$4,305,950 45	\$5,031,950 Design/build remodeler	14	\$5,500,000	NKBA, BBB	Slow permitting process in our area	Overall higher volume of leads for new business
339	MR. ROOFING, INC.; ROOF AND SOLAR INSTALLATION South San Francisco, Calif. – Carlos Rodriguez, CEO mroofing.net	1989	\$4,285,091 226	\$4,285,091 Improvement/replacement	30	\$6,000,000	BBB, NRCA, CCN, Bus. Networks	Higher material prices	Higher prices and net margins
340	FIVE STAR IMPROVEMENTS INC. – Rochester, N.Y. Jason Pignagrande, Owner – fivestarimprovements.com	2005	\$4,273,938 390	\$4,273,938 Improvement/replacement	50	\$5,000,000	BBB, CCN	Higher material prices	Overall higher volume of leads for new business
341	REFRESH REMODELING, LLC – Midlothian, Va. Janet Tidwell, Owner – refreshremodeling.com	2016	\$4,268,741 311	\$4,268,741 Full-service remodeler	31	\$6,500,000	NARI, BBB	Finding and hiring qualified employees	Higher prices and net margins
342	PANDA CONTRACTORS INC. – Vero Beach, Fla. Sergio Zeligman, President – pandacontractors.com	2008	\$4,233,617 498	\$4,233,617 Improvement/replacement	26	\$4,800,000	NARI, BBB, CCN	Finding and hiring qualified employees	Better sales strategy and management

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343	METRO BUILDING AND REMODELING GROUP – Ashburn, Va. George Kall, President – metrobuildingandremodeling.com	2013	\$4,194,559 32	\$4,194,559 Design/build remodeler	9	\$4,398,102	NARI, BBB, Rem. Adv.	Generating quality leads	Higher prices and net margins
344	AES BUILDERS AND HOME IMPROVEMENTS, INC. Baltimore, Md. – Timothy Munson, President – aeshome.us	1989	\$4,186,927 217	\$4,776,427 Full-service remodeler	10	\$6,000,000	BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
345	SOLID STRUCTURES DECKS AND FENCES, LLC Virginia Beach, Va. – Scott Prunty, President – solidstructuresva.com	2008	\$4,181,378 575	\$4,181,378 Design/build remodeler	24	\$5,000,000	NAHB, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
346	BRINDISI BUILDERS – Marlton, N.J. Michael Brindisi, Owner – brindisibuilders.com	1977	\$4,174,346 62	\$4,174,346 Full-service remodeler	24	\$5,100,000	NARI, NAHB, BBB, Bus. Networks	Finding and hiring qualified employees	Better marketing overall
347	METKE REMODELING & LUXURY HOMES – Lake Oswego, Ore. Jeffrey Metke, President – metkeremodeling.com	1990	\$4,169,760 41	\$4,233,103 Design/build remodeler	18	\$6,500,000	NARI, NAHB, NKBA	Keeping up with increased demand	Increased throughput without adding more overhead
348	L.G. FLINT, INC. – Lynchburg, Va. Andy Flint, President – lgflint.com	1951	\$4,147,870 53	\$5,279,489 Design/build remodeler	27	\$4,500,000	NAHB	Keeping up with increased demand	Higher prices and net margins
349	BURESH HOME SOLUTIONS – Clive, Iowa Brian Buresh, Owner – bureshhomesolutions.com	2003	\$4,117,710 400	\$4,117,710 Improvement/replacement	11	\$5,000,000	BBB	Generating leads for new business	Better sales strategy and management
350	B SMART BUILDERS – Benbrook, Texas Cheryl Bean, Owner – bsmartbuilders.com	2008	\$4,116,357 96	\$4,116,357 Design/build remodeler	12	\$4,700,000	NARI, NAHB, BBB	Keeping up with increased demand	Overall higher volume of leads for new business
351	JD HOSTETTER & ASSOC. – Indianapolis, Ind. Tom Pantzer, Owner – jdhostetter.com	2004	\$4,100,000 275	\$4,100,000 Improvement/replacement	3	\$7,000,000	–	Generating leads for new business	Better sales strategy and management
352	SELIG CONSTRUCTION CORP. – Chico, Calif. Scott Selig, CEO – seligconstruction.com	1995	\$4,080,001 4,920	\$4,080,001 Improvement/replacement	20	\$5,000,000	BBB	Finding and hiring qualified employees	Better sales strategy and management
353	ARNOLD'S HOME IMPROVEMENT LLC – Toledo, Ohio Jason Arnold, President – arnoldshomeimprovement.com	1990	\$4,075,574 659	\$4,075,574 Improvement/replacement	45	\$5,000,000	NARI, NAHB, BBB, Bus. Networks	Economic weakness in your service area(s)	Overall higher volume of leads for new business
354	LEVITCH ASSOCIATES, INC. – Berkeley, Calif. Maurice Levitch, President – levitch.com	1960	\$4,066,142 27	\$4,702,839 Design/build remodeler	29	\$5,000,000	NARI, AIA	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
355	VPC BUILDERS, LLC – Banner Elk, N.C. Matt Vincent, Owner/Manager – vpcbuilders.com	2010	\$4,058,060 68	\$14,265,000 Full-service remodeler	23	\$7,000,000	NARI, NAHB, BBB, USGBC	Finding and hiring qualified employees	Better recruiting and hiring
356	DBATLANTA – Alpharetta, Ga. Robert Hames, CEO – dbatlanta.com	2007	\$4,045,568 38	\$4,045,567 Design/build remodeler	15	\$5,000,000	NARI, NAHB, NKBA	Higher material prices	Increased throughput without adding more overhead
357	SUPERIOR HOME IMPROVEMENT – Lehi, Utah Richard Johnson, General Manager – usasuperior.com	2003	\$4,035,556 305	\$4,035,556 Improvement/replacement	20	\$4,500,000	NARI, BBB	Generating leads for new business	Overall higher volume of leads for new business
358	ALL SEASONS CONSTRUCTION, INC. – Wichita, Kan. Steve Hund, President – allseasonsconstruction.com	1991	\$4,031,337 320	\$4,192,487 Full-service remodeler	19	\$4,100,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Better sales strategy and management
359	LEFF CONSTRUCTION DESIGN BUILD – Sebastopol, Calif. Dave Lef, CEO/Chairman of the Board – leffconstruction.com	1978	\$4,006,925 15	\$5,801,920 Design/build remodeler	28	\$7,200,000	NARI, NAHB, AIA, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
360	RABER PATIO ENCLOSURES & FURNITURE, LLC Shipshewana, Ind. – Chris Schlabach, CEO – raberpatios.com	1987	\$4,003,310 470	\$5,042,422 Design/build remodeler	26	\$4,500,000	BBB	Keeping up with increased demand	Increased throughput without adding more overhead
361	MAGEE CONSTRUCTION COMPANY – Cedar Falls, Iowa Wayne Magee, Owner – mageeconstruction.com	1982	\$4,000,982 209	\$4,283,107 Design/build remodeler	30	\$6,000,000	NAHB, BBB	Higher material prices	Overall higher volume of leads for new business
362	STEADFAST CONSTRUCTION INC. – Vienna, Va. Kenneth Krogmann, President – steadfastinc.com	1995	\$3,975,232 124	\$4,107,531 Design/build remodeler	11	\$6,500,000	NARI, BBB, Bus. Networks	Higher material prices	Higher prices and net margins
363	HUSKER HAMMER SIDING, WINDOWS AND ROOFING Elkhorn, Neb. – Matt Cradick, President – huskerhammer.com	1998	\$3,938,052 320	\$3,938,052 Improvement/replacement	7	\$5,000,000	NARI, BBB, Bus. Networks	Generating leads for new business	Higher demand for bigger projects, over \$5,000 each
364	ALLMASTER HOME SERVICES – Baltimore, Md. John Locantore, President/Owner – allmasterbuilders.com	2000	\$3,935,883 393	\$3,935,883 Full-service remodeler	22	\$5,500,000	BBB	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
365	JM CONSTRUCTION LLC – Wentzville, Mo. Jim Merkel, President – jmkitchenandbath.com	1992	\$3,925,239 80	\$3,925,239 Full-service remodeler	23	\$3,800,000	NARI, NAHB, NKBA, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
366	CABINET GENIES, INC. – Cape Coral, Fla. Harry Gaubert, Owner – cabinetgenies.com	2000	\$3,883,313 194	\$3,883,313 Kitchen & bath	20	\$4,750,000	NARI, NKBA	Keeping up with increased demand	Higher prices and net margins
367	GREGORY CONTRACTING – Chisago City, Minn. Richard Gregory, Owner – gregorycontracting.com	2001	\$3,864,924 208	\$3,864,924 Full-service remodeler	17	\$6,000,000	BBB	Higher material prices	Add a new or enlarged service area
368	COLORADO SIDING REPAIR – Englewood, Colo. Josh Dembicki, President – coloradosidingrepair.com	2017	\$3,858,884 226	\$3,858,884 Design/build remodeler	10	\$5,700,000	BBB	Finding and hiring qualified employees	Better sales strategy and management
369	ANDERSON & HAMMACK CONSTRUCTION – Superior, Wis. Nicholas Olson, President – andersonhammack.com	1993	\$3,826,247 52	\$3,868,760 Full-service remodeler	21	\$3,800,000	NAHB, Bus. Networks	Finding and hiring qualified employees	Discontinuing unprofitable products or services
370	TWO STOREY BUILDING – Bolton, Mass. Douglas Storey, Managing Partner – twostoreybuilding.com	2001	\$3,785,413 19	\$4,845,747 Design/build remodeler	7	\$3,000,000	NAHB	Higher material prices	Overall higher volume of leads for new business
371	J&R CONSTRUCTION SERVICES, INC. – Lexington, Ky. Jimmy McKinney, President – jrcsi.com	2003	\$3,741,121 70	\$3,741,121 Design/build remodeler	24	\$4,700,000	NAHB, BBB, Rem. Adv.	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
372	CUSTOM DESIGN & CONSTRUCTION – El Segundo, Calif. Bill Simone, President – visitcustomdesign.com	1986	\$3,736,975 11	\$3,736,975 Design/build remodeler	9	\$3,250,000	NARI, NAHB, NKBA	Higher material prices	Overall higher volume of leads for new business
373	GLICKS EXTERIORS – Gap, Pa. Samuel Glick, Owner – glicksexteriors.com	2010	\$3,732,205 192	\$3,743,537 Improvement/replacement	9	\$5,400,000	NARI, BBB	Finding and hiring qualified employees	Higher prices and net margins
374	TBS CONSTRUCTION, LLC – Moneta, Va. John Gauldin, President – tbsbuilds.com	2003	\$3,722,368 37	\$4,557,783 Full-service remodeler	20	\$3,500,000	NAHB, BBB	Finding and hiring qualified employees	Better sales strategy and management
375	DECK CREATIONS LLC – Powhatan, Va. Don Weaver, President – deckcreations.com	2007	\$3,689,220 113	\$3,689,220 Design/build remodeler	9	\$4,000,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each

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376	D. R. DOMENICHINI CONSTRUCTION – San Martin, Calif. Dave Domenichini, Owner – drdcon.com	2004	\$3,647,272 46	\$3,647,272 Design/build remodeler	16	\$5,000,000	NARI, NKBA	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
377	HUTCHERSON CONSTRUCTION, LLC. – Plainwell, Mich. Nick Hutcherson, President/CEO – exteriorsbyhutcherson.com	2014	\$3,611,054 358	\$5,389,858 Improvement/replacement	22	\$5,500,000	NAHB, BBB, CCN	Finding and hiring qualified employees	Higher prices and net margins
378	STRITE DESIGN + REMODEL – Boise, Idaho Matt Mundy, CEO – stritedr.com	1975	\$3,595,038 41	\$3,595,038 Design/build remodeler	13	\$3,500,000	NARI, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
379	A.B.E. DOORS & WINDOWS – Allentown, Pa. Jim Lett, President – abedoors.com	1974	\$3,575,797 645	\$4,140,787 Improvement/replacement	24	\$4,790,000	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
380	INNOVATIVE CONSTRUCTION – Peachtree Corners, Ga. Clark Harris, President – innovateatlanta.com	2000	\$3,554,651 38	\$3,554,651 Design/build remodeler	14	\$4,000,000	NARI, NAHB, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business
381	LEGACY EXTERIORS, LLC – Madison, Wis. Josh Gauwitz, President – legacy-exteriors.com	2005	\$3,545,488 288	\$3,545,488 Improvement/replacement	10	\$3,500,000	NARI, BBB	Finding and hiring qualified employees	Better internet marketing
382	CRAFTMASTERS REMODELING, INC. – Maplewood, Minn. Terry Seaton, President – cmrhome.com	2006	\$3,538,190 80	\$3,538,190 Kitchen & bath	16	\$6,000,000	NARI, BBB	Keeping up with increased demand	More repeat business
383	CRUICKSHANK, INC. – Atlanta, Ga. Bradley Cruickshank, President – cruickshankinc.com	1980	\$3,500,101 7,500	\$3,500,101 Full-service remodeler	34	\$5,000,000	NARI, NAHB, NKBA	Higher material prices	Overall higher volume of leads for new business
384	HOME UPGRADE SPECIALIST INC – Los Angeles, Calif. Nital Schwartz, Owner – homeupgradespecialist.com	2017	\$3,500,000 235	\$3,700,000 Full-service remodeler	18	\$4,000,000	BBB, USGBC	Higher material prices	More repeat business
385	BELLA BROTHERS CONSTRUCTION, INC. – Bensalem, Pa. Thomas Denicolo, President – bellabrothers.com	2004	\$3,488,500 98	\$3,488,500 Design/build remodeler	25	\$5,000,000	NAHB	Finding and hiring qualified employees	Housing property increasing
386	STEL BUILDERS, INC – San Diego, Calif. Seth Larson, CEO – stelbuilders.com	2006	\$3,475,115 10	\$3,475,115 Design/build remodeler	11	\$5,500,000	NARI, NAHB, BBB, AIA, NRCA, USGBC	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
387	ASSOCIATES IN BUILDING & DESIGN, LTD – Fort Collins, Colo. Bob D Peterson, President – abd-ltd.com	1990	\$3,471,292 24	\$3,471,292 Design/build remodeler	14	\$5,000,000	NAHB, BBB	Higher material prices	Second generation getting into managing the company
388	KIRK DEVELOPMENT COMPANY – Phoenix, Ariz. Tom Sertich, President – kirkremodeling.com	1978	\$3,469,016 79	\$3,469,016 Full-service remodeler	18	\$3,650,000	NARI, Bus. Networks	Finding and hiring qualified trade contractors	More repeat business
389	HONEY DO MEN – Carmel, N.Y. Darrell Babboni, CEO – honeydomen.com	2001	\$3,459,766 1,243	\$3,459,766 Improvement/replacement	10	\$5,000,000	BBB, CCN, Bus. Networks	Higher material prices	Overall higher volume of leads for new business
390	ADELPHIA EXTERIORS – Burke, Va. George Koutsis, President – adelphiaexteriors.com	1978	\$3,458,932 298	\$3,458,932 Improvement/replacement	8	\$3,765,655	BBB	Generating leads for new business	Higher prices and net margins
391	SCHROEDER DESIGN/BUILD, INC. – Fairfax, Va. Andrew Schroeder, CEO – schroederdesignbuild.com	1986	\$3,403,300 32	\$3,566,437 Design/build remodeler	17	\$4,700,000	NARI, NAHB, Rem. Adv., Bus. Networks	Higher material prices	Higher demand for bigger projects, over \$5,000 each
392	JEFF HOME IMPROVEMENTS INC. – Jeffersonville, Ind. Jeffery Gary, President – jeffroof.com	1989	\$3,390,300 394	\$3,390,300 Improvement/replacement	16	\$3,000,000	BBB, NRCA, Bus. Networks	Generating leads for new business	Overall higher volume of leads for new business
393	SUPERIOR CONSTRUCTION, LLC. – Knoxville, Tenn. Anthony Key, Owner – superiorhometm.com	2007	\$3,390,160 83	\$3,390,160 Full-service remodeler	11	\$5,000,000	NARI, NAHB, NRCA, Bus. Networks	Reduced profitability due to operational inefficiencies	Higher demand from small projects, under \$5,000 each
394	COASTAL WINDOWS & EXTERIORS – Beverly, Mass. Stephanie Vanderbilt, Owner – mycoastalwindows.com	2011	\$3,383,019 224	\$3,383,019 Improvement/replacement	10	\$6,260,400	NAHB	Finding and hiring qualified employees	Overall higher volume of leads for new business
395	PDQ CONSTRUCTION INC. – Topeka, Kan. Mike Pressgrove, President – pdqconstruction.biz	2003	\$3,380,993 286	\$3,380,993 Full-service remodeler	27	\$3,800,000	NAHB	Higher material prices	Overall higher volume of leads for new business
396	RSU CONTRACTORS – Murfreesboro, Tenn. Mark Williams, CEO – rsucontractors.com	1982	\$3,370,731 308	\$3,370,731 Full-service remodeler	20	\$4,000,000	–	Higher material prices	Higher prices and net margins
397	ENGSTROM CONSTRUCTION INC – Siren, Wis. Judy Engstrom, President – engstromsidingandwindow.com	1986	\$3,349,321 424	\$3,349,321 Improvement/replacement	12	\$3,500,000	BBB	Finding and hiring qualified employees	Better recruiting and hiring
398	OLSON & JONES CONSTRUCTION, INC – Portland, Ore. Greg Olson, President – olsonandjones.com	1982	\$3,304,071 67	\$3,304,071 Full-service remodeler	12	\$6,000,000	NARI	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
399	KARP ASSOCIATES INC. – New Canaan, Conn. Arnold Karp, President – karpassociatesinc.com	1986	\$3,300,000 13	\$93,038,300 Full-service remodeler	12	\$4,500,000	NARI, NAHB, Bus. Networks	Higher material prices	Better referral business
400	BLUESTEM REMODELING – St. Louis Park, Minn. Timothy Ferraro, Owner – bluestemremodeling.com	2000	\$3,288,619 15	\$3,288,619 Full-service remodeler	13	\$4,134,562	NARI, NKBA	Finding and hiring qualified employees	Better marketing overall
401	CHEMAK CONSTRUCTION, INC. – Edmonds, Wash. Noah France, President – chermak.com	1980	\$3,285,788 129	\$4,013,920 Full-service remodeler	28	\$5,500,000	NAHB, NKBA, BBB, Bus. Networks	Higher material prices	Better referral business
402	FREYENHAGEN CONSTRUCTION – Billings, Mont. Jeremy Freyenhagen, Owner – freyenhagenconstruction.com	1995	\$3,267,188 19	\$3,267,188 Design/build remodeler	10	\$3,000,000	NAHB	Keeping up with increased demand	Increased throughput without adding more overhead
403	LIVING HOME CONSTRUCTION AND DESIGN – Salt Lake City, Utah Chris Towson, President – living-home.net	2007	\$3,264,842 37	\$9,133,613 Design/build remodeler	12	\$8,755,609	NARI, NAHB	Keeping up with increased demand	Better sales strategy and management
404	1ST CHOICE BUILDERS – Stillwater, Minn. Christopher Koss, Owner – 1stchoicebuildersmn.com	2004	\$3,242,292 108	\$3,536,278 Design/build remodeler	11	\$3,062,492	–	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
405	ROBERT WAY CONSTRUCTION INC. – Norwood, Mass. Robert Way, President – robertwayconstruction.com	2007	\$3,240,239 185	\$3,240,239 Full-service remodeler	16	\$4,200,000	NARI	Finding and hiring qualified employees	Better sales strategy and management
406	CLASSIC HOMEWORKS – Denver, Colo. Kelli Cost, President – classichomeworks.com	1985	\$3,210,363 15	\$3,210,363 Design/build remodeler	16	\$3,400,000	NARI, NAHB, BBB, Rem. Adv.	Reduced profitability due to operational inefficiencies	Better sales strategy and management
407	ADVANCED HOME EXTERIORS – Daytona Beach, Fla. Budd Severino, President – bsaha.com	1971	\$3,204,510 2,297	\$3,923,574 Improvement/replacement	24	\$4,100,250	NAHB, BBB, CCN	Finding and hiring qualified employees	Increased throughput without adding more overhead
408	MCBRIDE REMODELING – Petoskey, Mich. David McBride, President – mcbriideremodeling.com	1982	\$3,184,400 95	\$3,545,800 Full-service remodeler	15	\$3,550,000	NAHB, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business

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409	A C ERNST BUILDING CORPORATION INC – Oviedo, Fla. Andrew Ernst, President – acernst.com	2005	\$3,158,421 318	\$3,158,421 Full-service remodeler	11	\$3,200,000	–	Higher material prices	More repeat business
410	SANDIFER DESIGN BUILD – Jacksonville, Fla. Nick Sandifer, President – sandiferdesignbuild.com	2005	\$3,145,250 23	\$4,527,199 Design/build remodeler	5	\$4,350,000	NAHB, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business
411	BOARDWALK BUILDERS, INC. – Rehoboth Beach, Del. Patricia McDaniel, President – boardwalkbuilders.com	1986	\$3,121,820 29	\$5,041,868 Full-service remodeler	12	\$4,300,000	NARI, NAHB, USGBC	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
412	IRON RIVER CONSTRUCTION – Chaska, Minn. Tracy Dahlin, President – ironriverco.com	2000	\$3,116,000 187	\$4,939,000 Full-service remodeler	17	\$5,500,000	BBB, CCN	Finding and hiring qualified trade contractors	Higher prices and net margins
413	PARAMOUNT REMODELING CO., INC. – Frederick, Colo. Levi Maxwell, President – paramountremod.com	1995	\$3,106,065 39	\$3,106,065 Full-service remodeler	13	\$3,288,220	NARI, NAHB, BBB	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
414	CMH BUILDERS, INC. – Indianapolis, Ind. Craig Huckstep, President – cmhbuilders.com	2006	\$3,103,966 67	\$3,178,684 Improvement/replacement	24	\$4,250,000	NAHB, BBB	Finding and hiring qualified employees	Better referral business
415	ADVANCE DESIGN & CONSTRUCTION, INC. – Omaha, Neb. Mike Sassen, President – adchomes.com	2005	\$3,100,000 21	\$5,980,000 Design/build remodeler	13	\$3,000,000	NARI	Higher material prices	Higher demand for bigger projects, over \$5,000 each
416	NEW OUTLOOKS CONSTRUCTION GROUP – Robbinsville, N.J. Jon Vogel, President/CEO – newoutlooks.com	1986	\$3,084,107 59	\$3,084,107 Design/build remodeler	17	\$4,500,000	NKBA	Keeping up with increased demand	Higher prices and net margins
417	GALLAGHER CONSTRUCTION, LLC – Bellevue, Wash. Sean Gallagher, Owner – gallagherconstructionllc.com	2012	\$3,078,090 67	\$3,078,090 Design/build remodeler	17	\$4,400,000	NAHB, BBB	Reduced profitability due to operational inefficiencies	Higher prices and net margins
418	ARETE RENOVATORS – Chicago, Ill. Igor Jokanovic, President – areterenovators.com	2002	\$3,073,859 134	\$3,073,859 Design/build remodeler	16	\$4,500,000	NKBA, Bus. Networks	Overcoming delays in materials	Better sales strategy and management
419	TITUS BUILT, LLC – Redding, Conn. Jeffrey Titus, General Manager/Owner – titusbuilt.com	1995	\$3,070,029 28	\$3,151,787 Design/build remodeler	7	\$3,800,000	NARI, NAHB, Rem. Adv.	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
420	STONE BROOK DEVELOPMENT – Eaton Rapids, Mich. Andrew Offrink, Owner – stoneybrookconstruction.com	2006	\$3,035,100 11	\$5,008,035 Design/build remodeler	2	–	Other	Finding and hiring qualified employees	Better recruiting and hiring
421	BOWLES CONSTRUCTION, INC. – Augusta, Ga. Ralph Bowles, President – bowlesconstruction.com	1978	\$3,034,290 91	\$3,034,290 Insurance restoration	13	\$3,300,000	NAHB, BBB	Higher material prices	Better recruiting and hiring
422	HEIDBREDER BUILDING GROUP – Libertyville, Ill. Glenn Heidbreder, President – heidbrederbuilding.com	1994	\$3,024,426 42	\$3,024,426 Full-service remodeler	10	\$3,200,000	–	Keeping up with increased demand	Overall higher volume of leads for new business
423	SHUGARMAN'S BATH – San Diego, Calif. Chase Shugarman, President – shugarmansbath.com	2019	\$2,988,042 216	\$2,988,042 Kitchen & bath	21	\$9,500,000	NKBA, BBB	Finding and hiring qualified trade contractors	Add a new or enlarged service area
424	STEPHEN C GIDLEY, INC. – Fairfield, Conn. Stephen Gidley, President – gidleyremodeling.com	1968	\$2,945,000 75	\$2,945,000 Full-service remodeler	2	\$3,000,000	NARI, NAHB, BBB, Bus. Networks	Keeping up with increased demand	Higher prices and net margins
425	TRI CITY REMODELING, INC. & NOWAK CABINETS OF MIDLAND, INC. – Midland, Mich. Brandon Boothe, VP – tricityremodeling.com	1980	\$2,932,207 408	\$2,932,207 Full-service remodeler	32	\$3,665,222	NAHB, NKBA	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
426	SOUTHERN MARYLAND KITCHEN, BATH, FLOORS & DESIGN California, Md. – Anthony Kbedoza, CEO/COO smdkitchenbathfloors.com	2009	\$2,914,476 133	\$2,914,476 Kitchen & bath	16	\$3,600,000	NKBA, BBB, Rem. Adv.	Finding and hiring qualified employees	Higher prices and net margins
427	FEDERALIST BUILDERS LLC – Washington, D.C. Ari Fingerth, Owner/Project Manager – federalistbuilders.com	2008	\$2,868,974 30	\$2,868,974 Full-service remodeler	10	\$2,750,000	–	Finding and hiring qualified employees	Overall higher volume of leads for new business
428	TRACERY PROFESSIONAL BUILDERS, INC. – Campbell, Calif. Mark Macdonald, President – tracerybuilders.com	2015	\$2,854,101 35	\$3,654,101 Full-service remodeler	12	\$3,000,000	NARI, NKBA, BBB, Rem. Adv.	Finding and hiring qualified employees	Better sales strategy and management
429	MCR00FUS – Edmond, Okla. Scott McCollum, CEO – mcroof.us	2007	\$2,852,445 201	\$2,852,445 Insurance restoration	12	\$3,600,000	NAHB, BBB, NRCA	Finding and hiring qualified trade contractors	Add a new high-demand product or service
430	TOTAL HOME CONSTRUCTION CORP – Commack, N.Y. Paul Panagiotidis, President – totalhomeconstruction.com	1989	\$2,843,794 180	\$2,843,794 Full-service remodeler	10	\$3,200,000	NARI, BBB, NRCA	Finding and hiring qualified employees	Overall higher volume of leads for new business
431	WINDOWS OF WISCONSIN INC. – Kaukauna, Wis. Carl Hardtke, President – windowsofwisconsin.com	1995	\$2,836,762 318	\$2,836,762 Improvement/replacement	21	\$5,000,000	NAHB, BBB	Finding and hiring qualified employees	Better sales strategy and management
432	MAUGHAN DESIGN + REMODEL – Portland, Ore. Katherine Maughan - Francis, Principal – maughandesign.com	1995	\$2,836,016 18	\$3,032,980 Design/build remodeler	23	\$2,600,000	NKBA	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
433	PREMIER BUILDERS AND REMODELING, INC. – Williamstown, N.J. Scott Cooper, President – pbrbuilders.com	2002	\$2,821,195 59	\$2,821,195 Design/build remodeler	12	\$3,100,000	NARI, NAHB, BBB	Finding and hiring qualified employees	Higher demand for bigger projects, over \$5,000 each
434	GET A GRIP RESURFACING – Albuquerque, N.M. Sharon Dillard, CEO/Co-Founder – getagrip.com	1999	\$2,787,389 5,600	\$2,787,389 Improvement/replacement	20	\$3,000,000	BBB	Keeping up with increased demand	Better recruiting and hiring
435	MEDFORD REMODELING – Arlington, Texas Mike Medford, Sr., President – remodelmm.com	2007	\$2,776,108 119	\$2,776,108 Full-service remodeler	13	\$3,100,000	Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
436	AUSTIN GUTTERMAN INC. – Austin, Texas Bonnie Frasier, President – austingutterman.com	1984	\$2,756,343 1,094	\$2,756,343 Improvement/replacement	34	\$3,000,000	BBB, Bus. Networks	Finding and hiring qualified employees	Overall higher volume of leads for new business
437	4EVER REMODELING – Chicago, Ill. Damian Kluk, Owner – 4everremodeling.com	2011	\$2,735,580 62	\$2,735,580 Design/build remodeler	5	\$4,000,000	BBB	Higher labor costs	More repeat business
438	SPECIALTY SIDING – Anaheim, Calif. Anthony Campitiello, Owner/CEO – specialtiesiding.com	1989	\$2,734,186 179	\$3,047,663 Improvement/replacement	26	\$2,678,000	Bus. Networks	Closure of city offices to obtain permits	More repeat business
439	KITCHEN AND BATH, ETC – Chagrin Falls, Ohio Emeil Soryal, President/Owner – kitchenandbathetc.com	2000	\$2,723,346 107	\$2,723,346 Full-service remodeler	8	\$3,500,000	NKBA, BBB	Generating leads for new business	Overall higher volume of leads for new business
440	ACTION BUILDERS CO INC – Bridgeville, Pa. Randy Stehr, President – pittsburghadditions.com	1991	\$2,694,562 28	\$2,694,562 Design/build remodeler	18	\$3,200,000	NAHB	Higher materials cost, long lead times and delays	Overall higher volume of leads for new business

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441	RENAISSANCE REMODELING – Boise, Idaho Chad Vincent, CEO – remodelboise.com	1997	\$2,688,696 22	\$2,688,696 Design/build remodeler	16	\$3,500,000	NARI, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
442	BH DESIGN BUILD – Mohnton, Pa. Brock Garber, President – bhdesignbuild.com	2014	\$2,655,988 13	\$3,035,855 Design/build remodeler	23	\$3,970,626	Rem. Adv.	Keeping up with increased demand	Higher prices and net margins
443	MEDINA EXTERIORS (dba Simply Distinct Kitchens & Baths) Medina, Ohio – Brett C Ruiz, President – medinaexteriors.com	1992	\$2,653,799 152	\$2,653,799 Design/build remodeler	7	\$3,100,000	BBB	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
444	MGD DESIGN/BUILD.COM – Kensington, Md. Michael Dent, President – mgddesignbuild.com	1991	\$2,651,924 20	\$2,651,924 Design/build remodeler	9	\$2,500,000	NARI, BBB, Bus. Networks	Finding and hiring qualified employees	More repeat business
445	TOP NOTCH COUNTERS, KITCHENS & BATHS – Frankfort, Ill. William Vranicar, President – toptonotchcounters.com	1999	\$2,635,000 135	\$2,635,000 Kitchen & bath	15	\$3,200,000	BBB, Rem. Adv.	Finding and hiring qualified employees	Discontinuing unprofitable products or services
446	PIERPOINT CONSTRUCTION, INC. – Stafford, Va. Todd Pierpoint, President – pierpointconstruction.com	1990	\$2,634,232 181	\$2,634,232 Design/build remodeler	16	\$2,800,000	NKBA, BBB	Keeping up with increased demand	Better sales strategy and management
447	SMITH, THOMAS & SMITH INC. – Bethesda, Md. Thomas Brown, President – smiththomasandsmith.com	1960	\$2,633,575 320	\$2,633,575 Full-service remodeler	16	\$2,800,000	NARI, NKBA, AIA	Finding and hiring qualified employees	Overall higher volume of leads for new business
448	THE EXPERTS IN ROOM ADDITIONS & REMODELING INC Clearwater, Fla. – Robert Elder, President – theexpertstampabay.com	2019	\$2,578,000 215	\$2,578,000 Full-service remodeler	14	\$3,250,000	NKBA	Finding and hiring qualified trade contractors	More repeat business
449	PLATINUM REMODELING AND HANDYMAN SERVICES Minneapolis, Minn. – Josh Shonkwiler, Owner – platinumremodeling.com	2005	\$2,572,540 124	\$2,572,540 Full-service remodeler	21	\$2,900,000	–	Finding and hiring qualified employees	Discontinuing unprofitable products or services
450	HOUSE WORKS, LLC – Madison, Miss. Jeff Salmons, Owner – houseworksco.com	2000	\$2,546,008 90	\$2,551,557 Full-service remodeler	5	\$2,800,000	NARI, NAHB	Finding and hiring qualified employees	Overall higher volume of leads for new business
451	THE REMODELING COMPANY – Beverly, Mass. Gary Moffie, President – theremodelingco.com	1998	\$2,539,363 62	\$2,539,363 Full-service remodeler	11	\$3,500,000	NARI, NAHB	Finding and hiring qualified employees	Higher prices and net margins
452	KITCHEN TUNE-UP – Malvern, Pa. Jeff Toren, Owner – kitchentuneupmainline.com	2015	\$2,526,007 183	\$2,526,007 Kitchen & bath	17	\$5,000,000	NKBA	Keeping up with increased demand	Better sales strategy and management
453	ELITE REMODELING – Frisco, Texas John Todd, Owner – elitehomeremodeling.com	2004	\$2,500,831 53	\$2,500,831 Full-service remodeler	9	\$3,000,000	NAHB, NKBA, BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
454	MC CONSTRUCTION AND DESIGN – Encino, Calif. Moshe Chen, General Partner – mcconstructiondesign.com	2015	\$2,500,000 130	\$5,000,000 Full-service remodeler	15	\$6,800,000	BBB	Increased competition	Better referral business
455	IRONS BROTHERS CONSTRUCTION, INC. – Shoreline, Wash. Joseph Irons, President/General Manager – ironsbco.com	1999	\$2,497,285 24	\$2,497,285 Design/build remodeler	10	\$2,322,692	NAHB, NKBA	Increased regulation from government	Increased throughput without adding more overhead
456	DREAM KITCHENS & BATHS – Murrysville, Pa. Carl Przywarty, Member – dreamkitchensbaths.com	2012	\$2,489,722 111	\$2,489,722 Kitchen & bath	9	\$3,000,000	NKBA, BBB	Higher material prices	Overall higher volume of leads for new business
457	CROSSTEK CONSTRUCTION – Huntsville, Ala. Clark Crosson, Owner – crosstekconstruction.biz	2015	\$2,477,761 116	\$2,477,761 Improvement/replacement	8	\$2,700,000	NAHB, BBB	Finding and hiring qualified trade contractors	Overall higher volume of leads for new business
458	EXCEL REMODELING – Lemoyno, Pa. James Miranda, Jr., President – excelremodeling.com	1970	\$2,460,099 63	\$2,460,099 Design/build remodeler	13	\$3,500,000	NAHB, NKBA	Finding and hiring qualified trade contractors	Higher demand for bigger projects, over \$5,000 each
459	MARTIN HOME EXTERIORS, INC. – Jacksonville, Fla. Ken Martin, President – martinhomeexteriors.com	1995	\$2,459,000 156	\$2,459,000 Improvement/replacement	5	\$2,500,000	BBB	Finding and hiring qualified trade contractors	Higher prices and net margins
460	CLASSIC EXTERIORS – Columbus, Ohio Richard Watts, President – classicexteriorsohio.com	2014	\$2,458,784 265	\$4,069,620 Full-service remodeler	10	\$5,000,000	BBB	Higher material prices	Better sales strategy and management
461	OAK DESIGN & CONSTRUCTION – Oak Park, Ill. David Brady, President – oak-design.com	1979	\$2,448,579 47	\$2,448,579 Design/build remodeler	7	\$2,750,000	NARI, NAHB, NKBA	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
462	DISTINCTIVE REMODELING SOLUTIONS, INC. – Roswell, Ga. Mark Buelow, President – distinctiveremodeling.net	2002	\$2,442,469 20	\$2,442,469 Design/build remodeler	4	\$2,000,000	NARI, NKBA	Keeping up with increased demand	Overall higher volume of leads for new business
463	ZEPHYR THOMAS HOME IMPROVEMENT – Lancaster, Pa. John Mays, Owner – zephyrthomas.com	1953	\$2,437,124 292	\$2,437,124 Full-service remodeler	16	\$3,000,000	BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
464	FLANSBURG CONSTRUCTION, LLC – Hamilton, N.J. Dan Flansburg, Owner – flansburgconstruction.com	2010	\$2,430,000 43	\$2,430,000 Design/build remodeler	9	\$2,200,000	BBB, Rem. Adv., Bus. Networks	Higher material prices	Higher demand for bigger projects, over \$5,000 each
465	TYL INC. – Ruther Glen, Va. Brent Flester, Co-Owner – tyllinc.com	2010	\$2,421,305 319	\$2,421,305 Full-service remodeler	5	\$3,000,000	–	Finding and hiring qualified employees	More repeat business
466	MEYER SKIDMORE & COMPANY – Boulder, Colo. Abbey Van Horn, President – meyerskidmore.com	1985	\$2,410,521 260	\$3,373,193 Improvement/replacement	7	\$1,500,000	–	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
467	JABS CONSTRUCTION, INC. – Dumfries, Va. Christopher Jabs, President – jabsinc.com	1995	\$2,397,462 215	\$2,397,462 Design/build remodeler	18	\$2,500,000	–	Keeping up with increased demand	Overall higher volume of leads for new business
468	TRIDEL CONSTRUCTION – Las Vegas, Nev. Elena Flaksman, Officer – tridelco.com	2017	\$2,370,000 187	\$4,498,000 Full-service remodeler	25	\$6,000,000	NARI, NKBA, USGBC	Keeping up with increased demand	Overall higher volume of leads for new business
469	THE PINNACLE GROUP INC – Henrico, Va. Anthony Bradshaw, CEO – tpgincpro.com	2019	\$2,356,242 143	\$2,356,242 Improvement/replacement	10	\$4,000,000	NRCA	Economic weakness in your service area(s)	Higher demand for bigger projects, over \$5,000 each
470	KEY RESIDENTIAL – Grapevine, Texas Kevin Key, Owner – keyresidential.net	2010	\$2,338,951 61	\$2,338,951 Full-service remodeler	3	\$2,000,000	NARI, NAHB, NKBA, BBB, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
471	NEWDAY DEVELOPMENT, INC – Sherman Oaks, Calif. Louis Krokover, President/CEO – newdaydevelopment.com	1978	\$2,295,000 16	\$2,295,000 Full-service remodeler	15	\$2,350,000	NARI, NAHB, BBB, AIA	Higher material prices	Better referral business
472	JOHN H. ALLEN COMPANY – Jackson, Tenn. John Allen, President – johnhallen.com	1979	\$2,282,178 1,350	\$2,282,178 Full-service remodeler	18	\$3,500,000	NARI, BBB	Finding and hiring qualified employees	More repeat business
473	SARDONE CONSTRUCTION – Dallas, Texas Stephan Sardone, Owner – sardoneconstruction.com	2011	\$2,262,195 12	\$2,394,900 Design/build remodeler	5	\$4,658,874	NARI, NAHB	Keeping up with increased demand	Overall higher volume of leads for new business

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474	SCHMIDT EXTERIORS INC – Batavia, Ill. Mike Schmidt, President – schmidtexteriors.com	1976	\$2,247,126 116	\$2,247,126 Improvement/replacement	2	\$2,500,000	–	Finding and hiring qualified trade contractors	Higher prices and net margins
475	ANTHONY SLABAUGH REMODELING & DESIGN – Stow, Ohio Anthony Slabaugh, President – anthonyslabaughremodeling.com	1997	\$2,236,173 42	\$2,236,173 Design/build remodeler	9	\$2,500,000	–	Cash flow due to extended lead times, material cost, etc.	More repeat business
476	HIGHLAND DESIGN BUILD – Vestavia, Ala. Tom Coan, President – highlanddesignbuild.com	2005	\$2,228,091 40	\$2,235,580 Design/build remodeler	10	\$2,450,000	NAHB, BBB	Material lead times	Better referral business
477	TRI STATE EXTERIOR DESIGN – Woodstock, Md. Troy Hernandez, Owner – tristateexteriordesign.com	2019	\$2,200,000 168	\$2,200,000 Full-service remodeler	5	\$5,000,000	BBB, NRCA	Finding and hiring qualified trade contractors	Better recruiting and hiring
478	SMALL CARPENTERS AT LARGE, INC. – Atlanta, Ga. Theresa Same, Controller/Co-Owner – smallcarpenters.com	1980	\$2,186,920 24	\$2,186,920 Design/build remodeler	8	\$3,000,000	NARI, NAHB, NKBA	Keeping up with increased demand	Overall higher volume of leads for new business
479	JNR SERVICES (dba HomeTech Building) – Placentia, Calif. Jason Dovalina, President – hometechbuilders.org	2016	\$2,185,933 87	\$2,185,933 Improvement/replacement	36	\$4,000,000	BBB	Higher material prices	Overall higher volume of leads for new business
480	VAN CLEAVE CONSTRUCTION, REMODELING, & DESIGN St. Joseph, Mo. – Erich Van Cleave, Owner vanclaveconst.com	2006	\$2,166,328 123	\$2,166,328 Full-service remodeler	15	\$2,354,598	NARI, NAHB, Rem. Adv.	Finding and hiring qualified employees	Overall higher volume of leads for new business
481	J. SCHWARTZ, LLC REMODELING & FINE HOMEBUILDING Malvern, Pa. – Joe Schwartz, Managing Member jschwartzconstruction.com	2001	\$2,150,000 12	\$2,150,000 Design/build remodeler	7	\$2,450,000	NARI, NAHB, NKBA	Finding and hiring qualified employees	Overall higher volume of leads for new business
482	SEA LIGHT DESIGN-BUILD – Bethany Beach, Del. Chuck Coleman, President – sealightdesignbuild.com	2012	\$2,123,590 11	\$2,123,590 Design/build remodeler	4	\$3,000,000	NARI, NAHB, NKBA, BBB	Generating leads for new business	Overall higher volume of leads for new business
483	WILLIAM RICHMOND INC – Saint Leonard, Md. William Richmond, President – williamrichmondinc.com	2014	\$2,092,565 193	\$2,092,565 Improvement/replacement	4	\$2,400,000	BBB	Finding and hiring qualified employees	Overall higher volume of leads for new business
484	ATLANTA DESIGN & BUILD – Marietta, Ga. H. Dale Contant, President – atlantadesignbuild.com	1996	\$2,068,977 23	\$2,068,977 Design/build remodeler	13	\$3,000,000	NARI, BBB, Bus. Networks	Finding and hiring qualified trade contractors	Better sales strategy and management
485	THOMAS CUSTOM BUILDERS – Manassas, Va. Richard Thomas, Principal – thomascustombuilders.com	2004	\$2,030,594 21	\$2,030,594 Design/build remodeler	13	\$2,625,000	NARI	Finding and hiring qualified employees	Overall higher volume of leads for new business
486	CRINER REMODELING – Newport News, Va. Robert Criner, President – crinerremodeling.com	1977	\$2,017,231 29	\$2,017,231 Design/build remodeler	13	\$2,300,000	NAHB, BBB	Keeping up with increased demand	Higher demand for bigger projects, over \$5,000 each
487	HDR REMODELING INC. – Berkeley, Calif. Chris Fellows, President – hdrremodeling.com	1987	\$2,009,976 12	\$2,418,146 Design/build remodeler	10	\$5,140,420	NARI, NAHB, NKBA, BBB, AIA, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
488	BRADSELL PAINTING INC (dba Bradsell Contracting) Bedford, N.Y. – Bill Bradsell, Owner – bradsellpc.com	1982	\$2,008,900 75	\$2,008,900 Full-service remodeler	15	\$2,000,300	NAHB, BBB, CCN, Bus. Networks	Higher material prices	Overall higher volume of leads for new business
489	KRT CONSTRUCTION INC. – Omaha, Neb. Kent Therkelsen, President – krtconstruction.com	1992	\$2,003,864 55	\$4,021,911 Full-service remodeler	26	\$3,000,000	BBB, Bus. Networks	Finding and hiring qualified employees	Overall higher volume of leads for new business
490	JOHN F. MURPHY CONSTRUCTION COMPANY INC. North Haven, Conn. – John Murphy, President jfmurphyconstruction.com	1986	\$1,997,177 24	\$1,997,177 Full-service remodeler	7	\$2,500,000	BBB	Finding and hiring qualified employees	Increased throughput without adding more overhead
491	DUNCAN'S BATH & KITCHEN CENTER – Poland, Ohio Thomas Duncan, President – letduncandoit.com	1956	\$1,962,671 144	\$2,323,853 Full-service remodeler	18	\$2,960,000	NAHB, BBB	Keeping up with increased demand	More repeat business
492	BEN FACKLER CONSTRUCTION, INC. – McMinnville, Ore. Ben Fackler, President – facklerconstruction.com	2008	\$1,939,799 25	\$6,307,797 Full-service remodeler	15	\$2,100,000	–	Finding and hiring qualified employees	Add a new or enlarged service area
493	WAGNER METALS ROOFING & REMODELING – Defiance, Ohio Brett Wagner, President/CEO – wagnermetal.com	2010	\$1,918,760 193	\$2,200,000 Improvement/replacement	14	\$4,500,000	BBB, NRCA	Finding and hiring qualified employees	Add a new or enlarged service area
494	PURETREE HOME IMPROVEMENT SERVICES Corpus Christi, Texas – James Maddalona, Owner/CEO puretreeservices.com	2005	\$1,825,000 75	\$1,825,000 Design/build remodeler	28	\$2,000,000	NARI, NAHB, NKBA, Rem. Adv.	Finding and hiring qualified employees	Higher prices and net margins
495	GRS PROS – Flower Mound, Texas Nathan Piper, CEO – grspros.com	2017	\$1,801,779 136	\$2,118,603 Kitchen & bath	13	\$3,200,000	NAHB, USGBC	Finding and hiring qualified employees	Add a new high-demand product or service
496	ABC SEAMLESS OF BILLINGS, INC. – Billings, Mont. Larry Grayson, Owner/President – abcseamless.com	1978	\$1,800,452 130	\$1,800,452 Improvement/replacement	14	\$2,000,000	BBB	Higher material prices	Better referral business
497	PATHWAY DESIGN & CONSTRUCTION – Seattle, Wash. Paul Kocharhook, President – pathwaydc.com	2008	\$1,735,549 9	\$1,827,290 Design/build remodeler	10	\$3,000,000	NAHB, BBB, Rem. Adv.	Keeping up with increased demand	Overall higher volume of leads for new business
498	TRACE VENTURES HOLDINGS, LLC – Nashville, Tenn. Mark Holliday, President – traceventures.com	1991	\$1,703,441 25	\$2,989,312 Design/build remodeler	15	\$5,979,112	NARI, NKBA	Higher material prices	Add a new high-demand product or service
499	SOUTHLAND DEVELOPMENT SERVICES – Peachtree Corners, Ga. Eric Koehler, Owner – southlanddevelopmentservices.com	2008	\$1,437,886 38	\$1,437,886 Full-service remodeler	2	\$1,800,000	NARI	Higher material prices	Higher demand for bigger projects, over \$5,000 each
500	KASPER CUSTOM REMODELING LLC – Dallas, Texas Jennifer Kasper, President – kaspercustom.com	2000	\$1,397,235 9	\$1,397,235 Design/build remodeler	3	\$3,500,000	NAHB, NKBA	Finding and hiring qualified employees	Overall higher volume of leads for new business